

CMB International Securities Limited

招銀國際證券有限公司

Account Opening Agreement-Corporate

開戶協議-法團

This agreement is made up of the following documents and shall be valid/effective after completion and signature by the Client(s). 本開戶協定由如下文件組成，供客戶填寫及合併簽署後生效。

- CLIENT INFORMATION FORM (CORPORATE) 客戶資料表格 (法團)
- Appendix 附件
 1. CLIENT INVESTMENT RISK PROFILE QUESTIONNAIRE- CORPORATE 客戶投資風險取向分析問卷-法團
 2. EXPLANATION OF RISKS ASSOCIATED WITH EXCHANGE-TRADED DERIVATIVE PRODUCTS & DERIVATIVES KNOWLEDGE ASSESSMENT 就在交易所買賣的衍生產品所附帶的風險作出解釋及 衍生工具知識評估
 3. COMMON REPORTING STANDARD (CRS) - SELF DECLARATION FORM-ENTITY 共同申報準則- 自我證明表格 – 實體
 4. COMMON REPORTING STANDARD (CRS) - SELF DECLARATION FORM-CONTROLLING PERSON 共同申報準則- 自我證明表格 – 控權人
 5. APPLICATION OF US STOCK ELECTRONIC ONLINE TRADING SERVICES 美國股票網上電子交易服務申請
 6. PERSONAL DATA PROTECTION STATEMENT 個人資料保障聲明

CMB International Securities Limited ("CMBIS")
招銀國際證券有限公司("招銀證券")

Account No. 帳號：	Account Effective Date 帳戶生效日：	Name of AE 客戶經理：
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CLIENT INFORMATION FORM (CORPORATE)
客戶資料表格 (法團帳戶)

Please read the Appendices, the attached Cash Client's Agreement / Margin Client's Agreement and related documents and terms before you sign this form
 請在簽署本表格前仔細閱讀附件、隨附的現金客戶協議書/保證金客戶協議書及相關的文件及條款

1. Account Type 帳戶類別

<input type="checkbox"/> Cash Account 現金帳戶	<input type="checkbox"/> Margin Account 保證金帳戶
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2. Securities Service 證券服務

<input type="checkbox"/> Hong Kong Stocks 港股 and 及	<input type="checkbox"/> Shanghai-Hong Kong Stock Connect 滬港通	<input type="checkbox"/> Shenzhen-Hong Kong Stock Connect 深港通
<input type="checkbox"/> US Stocks 美國股票	<input type="checkbox"/> Shanghai B-shares 上海B股	<input type="checkbox"/> Shenzhen B-shares 深圳B股
<input type="checkbox"/> Other International Stock Markets, please specify 其他國際股票市場，請註明: _____		
<input type="checkbox"/> Bonds, Funds and Others Over-the-counter Derivatives 債券、基金及其他場外衍生產品		

3. Corporate Data 公司基本資料

Company (Account) Name in English 公司(帳戶)英文名稱：		Company Name in Chinese 公司(帳戶)中文名稱：	
Nature of Entity 公司性質：	<input type="checkbox"/> Sole Proprietorship 獨資	<input type="checkbox"/> Partnership 合夥	<input type="checkbox"/> Limited Company 有限公司
	<input type="checkbox"/> Listed Company 上市公司	<input type="checkbox"/> Others, please specify 其他，請註明 _____	
Nature of Business 業務性質：			
Registered Address 註冊地址：			
Principal Business Address 主要營業地址：	If different from Registered Address, please specify 如與註冊位址不相同，請註明:		
Correspondence Address 通訊地址：	<input type="checkbox"/> Same As Registered Address 與註冊位址相同	<input type="checkbox"/> Others, please specify 其他，請註明:	
	<input type="checkbox"/> Same As Principal Business Address 與主要營業地址相同		
Place of Incorporation 註冊地點：	Date of Incorporation 註冊日期：		
Certificate of Incorporation No. 公司註冊號碼：	Business Registration No. 商業登記號碼：		
Contact Person (Name, Position) 連絡人(姓名，職位)：	E-mail address 電郵地址：		
Telephone Number (Office) 電話號碼(辦公室)：	Fax No. 傳真號碼：		
Purpose of Account Opening 開戶目的：	<input type="checkbox"/> Investment 投資	<input type="checkbox"/> Others, please specify 其他，請註明:	
Is your Company a U.S. citizen or a U.S. tax resident? 貴公司是否美國公民或就稅務目的而言的居民？			
<input type="checkbox"/> Yes 是, <input type="checkbox"/> No 否			

4. Financial Information 財務資料簡要

Place of origin of the fund source 資金來源地：	<input type="checkbox"/> Hong Kong 香港	<input type="checkbox"/> China 中國	<input type="checkbox"/> Others, please specify 其他，請註明
Initial Source of Fund 資金最初來自：	<input type="checkbox"/> Operational Income 營運收入	<input type="checkbox"/> Investment Income 投資收入	<input type="checkbox"/> Interest Income 利息收入
	<input type="checkbox"/> Funds from shareholders/capital contributions from partners 股東資金/合夥人注資	<input type="checkbox"/> Sale of Investment 出售投資	<input type="checkbox"/> Dividend Income 股息收入
	<input type="checkbox"/> Others, please specify 其他，請註明	<input type="checkbox"/> External Borrowing 對外借貸	<input type="checkbox"/> Rental Income 租金收入
Ongoing Source of Fund 資金的持續來源：	<input type="checkbox"/> Operational Income 營運收入	<input type="checkbox"/> Investment Income 投資收入	<input type="checkbox"/> Interest Income 利息收入
	<input type="checkbox"/> Funds from shareholders/capital contributions from partners 股東資金/合夥人注資	<input type="checkbox"/> Sale of Investment 出售投資	<input type="checkbox"/> Dividend Income 股息收入
	<input type="checkbox"/> Others, please specify 其他，請註明	<input type="checkbox"/> External Borrowing 對外借貸	<input type="checkbox"/> Rental Income 租金收入
Countries of Major Counterparties 主要交易對手之國家：	<input type="checkbox"/> Hong Kong 香港	<input type="checkbox"/> China 中國	<input type="checkbox"/> Others, please specify 其他，請註明
Estimated Total Net Worth 預計現時資產淨值：			
Estimated Liquid Net Worth 預計現時流動資產淨值：			
Anticipated Level of Activity (in amount) (yearly) 預計交易活動總額 (年計)：			

5. All Directors 所有董事

Director(s) Name 董事姓名	Director(s) Identity Document(s) 董事身份證明文件			Director(s) Home Address 董事住宅地址
	ID Type 證件類別	ID No. 證件號碼	Place of Issue 簽發地	

6. Major Shareholder(s) (Shareholding of 25% or more) 主要股東 (持有25%或之上股權) *#

Name 姓名	Shareholding 股權(%)	Certificate Type 證件類別	Certificate No. 證件號碼	Place of Issue 簽發地	Home Address 地址

* Please provide details of **ultimate beneficial owner(s)** if they are different from the above shareholder(s) information 如最終實益擁有人與上述股東不同，請提供最終實益擁有人之資料：

1 Name 姓名： _____ (_____ %) percentage of beneficial holdings 權益擁有百分比

Identity document 身份證明文件： (Type 類別/No.號碼/Place of Issue 簽發地) _____ / _____ /

Telephone電話： _____ Address地址： _____

U.S. citizen or a U.S. tax resident.美國公民或就稅務目的而言的居民 Yes 是 No 否

2 Name 姓名： _____ (_____ %) percentage of beneficial holdings 權益擁有百分比

Identity document 身份證明文件： (Type 類別/No.號碼/Place of Issue 簽發地) _____ / _____ /

Telephone電話： _____ Address地址： _____

U.S. citizen or a U.S. tax resident.美國公民或就稅務目的而言的居民 Yes 是 No 否

Listed entities, financial institutions, state owned enterprises do not need to complete details, please provide supporting documents.

上市公司，持牌金融機構，國有企業客戶則不需填寫，請提供證明文件

7. Disclosure of Identity 相關身份披露

Is your Company a Licensed Corporation licensed by SFC? 貴公司是否為證券及期貨事務監察委員會之持牌或註冊法團?	<input type="checkbox"/> Yes 是, CE No中央編號: _____ <input type="checkbox"/> No 否
Is any Director, Shareholder or Authorized Person of your Company an employee of any participant of the Stock Exchange of Hong Kong or a registered person under the Securities and Futures Ordinance? 貴公司之任何董事、股東或授權人士是否是聯交所參與者之僱員或根據證券及期貨條例註冊的持牌人士?	<input type="checkbox"/> Yes 是 Director/Shareholder/Authorized Person Name 董事、股東或授權人士姓名: _____ Participant Name 參與者名稱: _____ Position 職位: _____ CE. No. 中央編號: _____ <input type="checkbox"/> No 否
Is any Director, Shareholder or Authorized Person of your Company a staff of CMB International Securities Limited (CMBIS)? 貴公司之任何董事、股東或授權人士是否是招銀證券的職員?	<input type="checkbox"/> Yes 是, Name 姓名: _____ Position 職位: _____ <input type="checkbox"/> No 否
Does any Director, Shareholder or Authorized Person of your Company have any relationship with the staff of CMB International Securities Limited? 貴公司之任何董事、股東或授權人士與招銀證券的職員是否有親戚關係?	<input type="checkbox"/> Yes 是, Name of staff 僱員姓名: _____ Relationship 關係: _____ <input type="checkbox"/> No 否
Is any Director, Shareholder or Authorized Person or Related Company of your Company a Client of CMB International Securities Limited? 貴公司之任何董事、股東、授權人士或其關聯公司是否是招銀證券的客戶?	<input type="checkbox"/> Yes 是, Account Name 帳戶名稱: _____ Account No. 帳戶號碼: _____ <input type="checkbox"/> No 否
Is member of your group companies currently maintaining Account(s) with CMB International Securities Limited? 貴公司集團旗下公司成員有否在本公司開設帳戶?	<input type="checkbox"/> Yes 是, Account Name 帳戶名稱: _____ Account No. 帳戶號碼: _____ <input type="checkbox"/> No 否
Are you, either shareholders, directors or company, in control of 35% or more of the issued shares of any client of CMBIS? 貴公司之任何董事是否與其公司共同控制招銀證券的其它保證金客戶 35%或以上投票權?	<input type="checkbox"/> Yes 是, Account Name 帳戶名稱: _____ Account No. 帳戶號碼: _____ <input type="checkbox"/> No 否

8. Settlement Account Information 結算帳戶資料

Hong Kong Banking Accounts (bank accounts under client name)
 香港銀行資料記錄 (只用於客戶本人同名的香港銀行帳戶存款)

Name of Bank 銀行名稱/ Account No.戶口號碼1: (HKD 港幣/ USD 美元/CNY 人民幣/ MTC 多種貨幣) _____/_____

Name of Bank 銀行名稱/ Account No.戶口號碼2: (HKD 港幣/ USD 美元/CNY 人民幣/ MTC 多種貨幣) _____/_____

9. Electronic Service Application 電子服務申請

Do you need online trading service? 您是否需要開通網上交易服務?

Hong Kong Stocks 港股 Yes 是 No 否

US Stocks 美股 Yes, we have read, understood and agreed the clauses in the Appendix 5-Application form of US stocks online trading services. 是, 我已閱讀及明白並同意接受附件5-招銀證券《美國股票網上交易服務申請》表格內之條款。
 Real Time Quote Services (Optional) 即時報價服務 (可選):
 I would like to apply the Real Time Quote Services and understand there is a charge of USD 10 per month 本人要求申請即時報價服務並同意支付每月 10 美元額外費用。
 I do not want to apply the Real Time Quote Services 本人不需要即時報價服務

(Client account code and password receive method, please choose one only) (Please state if differs from above)
 (帳戶號碼及密碼, 可選擇以下一種方式收取) (如與上述不同, 請註明)

E-mail address 電子郵箱: _____ Mailing address 郵寄地址: _____

10. Method of Communication 通訊方法

Trade Confirmation 交易確認 Mail 郵寄 E-mail address (Recommend) 電子郵箱 (推薦)

Statements & Notices 結單單據 Mail 郵寄 E-mail address (Recommend) 電子郵箱 (推薦)

(If select by E-mail, please read the [Client's Consent-Electronic Communication] below 如選以電子郵箱收件, 請閱讀以下〔客戶同意書-電子通訊〕部份)

Client's Consent-Electronic Communication 客戶同意書-電子通訊

(Please check the box if you agree with the [Client's Consent-Electronic Communication]. 如你同意〔客戶同意書-電子通訊〕之條款, 請剔選以下方格。)

We, the undersigned client, hereby consent to CMB International Securities Limited (CMBIS) providing all notices, statements, trade confirmations and other communications by CMBIS to us through electronic communication and we hereby request, instruct and authorize CMBIS to transmit, release and send all notices, statements, contract notes and other communications (the "Communications") to me/us at my/our designated e-mail address as

specified below. I/We, acknowledge and accept the risks of receiving the Communications via electronic communications, including but not limited to the risks as set out in the Cash Client's Agreement / Margin Client's Agreement and other related documents and terms and agree and undertake to hold CMBIS harmless from and against all losses, damages, interests, costs, expenses, actions, demands, claims or proceedings of whatsoever nature which we may incur, suffer and/or sustain as a result of CMBIS's provision of Communications via electronic communication. We understand we can only choose either receiving the Account statement via physical mail or via electronic communication. Once choosing electronic communication service, we shall not receive physical contract note and physical account statement by mail. We undertake to notify CMBIS of any changes in our email address. If CMBIS got two successive messages in relation to failure of sending the statement to our email address electronically, CMBIS has the right to send the statement to us via physical mail instead. In the event of any difference in interpretation or meaning between the English and Chinese version of this Consent, the Client agrees that the English version shall prevail. CMBIS has explained to us, and we acknowledge and agree to, the content of this consent. 我司，以下簽署之客戶，謹此同意招銀國際證券有限公司（招銀證券）通過電子通訊向我司以我司於下列所指定之電子郵箱寄發成交單據及其它通訊（該等通訊）。我司確認及接受通過電子通訊的風險，包括但不限於載於現金客戶協議書／保證金客戶協議書及其他相關文件及條款中所列的風險，並同意及承諾免除招銀證券因招銀證券通過電子服務提供該等通訊而令我司產生、蒙受及/ 或承受的一切虧損、損失、利息、費用、開支、法律訴訟、付款、索償等等的責任。我司明白我司只可從郵寄帳單或電子通訊選擇其一，一經選用電子通訊，我司將不會收到郵件形式寄發之成交單及月結單。於我司選用電子通訊期間，我司將第一時間通知招銀證券有關我司電子郵箱的變更。假若招銀證券寄發電子帳單後連續兩次收到錯誤之通訊，招銀證券可選擇以郵寄形式取代電子通訊。如本同意書中、英文本之解釋或意思有不相同，客戶同意以英文本為準。招銀證券已向我司解釋本同意書，我司聲明我司完全明白同意書之內容。

11. Process Agent 法律文件代理人

For Client who does not have a registered office or place of business in Hong Kong, the Client hereby appoints 客戶在香港如無註冊辦事處或營業地點，客戶謹此委任 _____(name of 姓名) _____(address 地址) as its authorized agent to receive service of process in Hong Kong on its behalf 為其獲授權代理人，代為在香港收取法律檔。

12. Acknowledgement by Client 聲明

We do not wish the CMB International Securities Limited to use our personal data in direct marketing via the following channel(s) (please use "✓" to select the channel(s)):-

Electronic Channels Mail Personal Call

If you return this Form without ticking any of the above boxes, it means that you do not wish to opt-out from any form of CMB International Securities Limited (CMBIS)'s direct marketing.

To improve and provide more comprehensive services to our customers, CMBIS may provide your personal data to other members of the Group* and any other persons for their use in direct marketing of financial, insurance, credit card, securities, commodities, investment, banking and related services and products and facilities and so forth.

Please tick "✓" this box if you do not wish CMBIS to provide your personal data to the above persons for the above purposes.

*The "Group" means CMBIS and its holding companies, branches, subsidiaries, representative offices and affiliates, wherever situated. Affiliates include branches, subsidiaries, representative offices and affiliates of CMBIS's holding companies, wherever situated.

The above represents your present choice regarding whether or not to receive direct marketing materials, and CMBIS's intended provision of your personal data to other members of the Group* for their use in direct marketing. This replaces any choice communicated by you to CMBIS prior to this application.

Please note that your above choice applies to the direct marketing of the classes of products, services and/or subjects as set out in CMBIS's Data Policy Notice.

Please also refer to the said Notice on the kinds of personal data which may be used in direct marketing and the classes of persons to which your personal data may be provided for them to use in direct marketing.

我司不欲招銀國際證券有限公司使用我司的個人資料經以下管道作直銷推廣（請以"✓"選擇管道）

電子管道 郵件 專人電話

如貴公司沒有在以上任何方格內以"✓"號顯示貴公司的選擇，即代表貴公司並不拒絕招銀國際證券有限公司（招銀證券）任何形式的直銷推廣。

為改善及提供更全面的服務予招銀證券的客戶，招銀證券可能會將貴公司的個人資料提供予「本集團」*其他成員及其他人作其包括財務、保險、信用卡、證券、商品、投資、銀行及相關服務和產品及授信的直銷推廣。

若貴公司不欲招銀證券提供貴公司的個人資料予以上人士作以上用途，請閣下在這方格上以"✓"號表示。

*「本集團」指招銀證券及其控股公司、分行、附屬公司、代表辦事處及附屬成員，不論其所在地。附屬成員包括卡公司的控股公司之分行、附屬公司、代表辦事處及附屬成員，不論其所在地。

以上代表貴公司現在對是否接收直銷推廣資料，以及對招銀證券擬將貴公司個人資料提供予「本集團」*其他成員作其直銷推廣的選擇，亦取代任何貴公司之前已告知招銀證券的選擇。請注意，貴公司以上的選擇適用於根據招銀證券的「資料政策通告」上所載的產品，服務及/或標的類別的直銷推廣。請貴公司參考該通告上以得知在直銷推廣上可使用的個人資料的種類，以及貴公司的個人資料可提供予甚麼類別的人士以供該等人士在直銷推廣中使用。

We confirm and represent that the information on this Client Information Form and documents provided in connection with this application is true, complete and correct and that the representations in the attached agreement are accurate. CMB International Securities Limited (CMBIS) is entitled to rely fully on such information and representations for all purposes, unless it receives notice in writing of any changes. CMBIS is authorized at any time to contact anyone, including

client's banks, brokers or any credit agency, for the purpose of verifying the information provided on this Client Information Form. 我在此確認在客戶資料表格所提供的資料及檔全部為真實、完整和正確，以及附上的協議中的陳述均屬準確。除非招銀國際證券有限公司（招銀證券）接到更改有關本資料表格內容的書面通知，否則招銀證券可完全依賴這些資料及陳述做一切用途。客戶授權招銀證券可隨時聯絡任何人包括客戶的銀行、經紀或任何信貸機構等，核實本資料表內的資料及陳述。

Pursuant to FATCA or applicable local laws, We hereby consent to CMBIS to report my personal data to the U.S. applicable local regulators or tax authorities where necessary in order to comply with FATCA or applicable local laws. 根據FATCA或相關當地法律，我司同意向招銀證券匯報我的個人資料到美國或適用的當地監管機構或稅務機關，並在必要時為符合FATCA或適用的當地法律。

We, the undersigned Client, acknowledge and confirm that we have read, understood and accepted the provisions of the Cash Client's Agreement / Margin Client's Agreement and other related documents and terms, including (inter alia) the Risk Disclosure Statement and Personal Data Protection Statement, and agree to be bound by each of the above as amended and/or supplemented from time to time. We have been referred to the Cash Client's Agreement / Margin Client's Agreement and other related documents and terms, including (inter alia) the Risk Disclosure Statement and Personal Data Protection Statement, in both English and Chinese and have been explained by a staff named below in a language of our choice and that we are invited to read the Cash Client's Agreement / Margin Client's Agreement and other related documents and terms, including (inter alia) the Risk Disclosure Statement and Personal Data Protection Statement, ask questions and take independent advice if we wish. 我司為下述簽署客戶已閱讀過、明白及接受貴公司附上的現金客戶協議書／保證金客戶協議書及其他相關檔及條款，包括但不限於內含風險披露聲明及個人資料收集聲明書，並且同意受不時經修改及／或補充的該等檔所約束。我司並已獲展示客戶帳戶協議內中英文本的現金客戶協議書／保證金客戶協議書及其他相關檔及條款，包括但不限於風險披露聲明及個人資料收集聲明書，及獲以下職員按照我司所選擇的語言解釋明白；及我司已獲邀閱讀現金客戶協議書／保證金客戶協議書及其他相關檔及條款，包括但不限於風險披露聲明及個人資料收集聲明書，提出問題及徵求獨立的意見（如我司有此意願）。

We agree and confirm the Specimen Signature(s) herein under will be used to verify all written instructions given relating to the operation of the Account(s). 我司同意並確定下列簽署式樣將被用作核證任何就帳戶運作之書面指示。

Signature with Company Chop (If applicable) 客戶簽名加蓋公司印章 (如適用)

Name of Signatories 簽字人姓名

Date 日期 :

13. Witness 見證人

Witness: I, the undersigned, have witnessed the signature and inspected the original identity document of the above-named client.

見證人的見證：本人已見證及驗證上述客戶之簽署及有關其身份證明文件之正本。

Witness Signature

Name of Witness

Date

見證人簽署：

見證人姓名：

日期：

Address

Occupation

見證人地址：

見證人職業：

14. Declaration By Staff/ Licensed Representative 職員/持牌代表的聲明

I confirm that I have provided the Risk Disclosure Statements in the language of the Customer's choice (English or Chinese) and that I have invited the Customer to read the Risk Disclosure Statements, to ask questions and advice to take independent advice if the customer wishes. 本人確認已按照客戶所選擇的語言提供及解釋上述之風險披露聲明；及邀請客戶閱讀上述風險披露聲明、提出問題及徵求獨立的意見（如客戶有此意願）。

Name of Staff/ Licensed Representative

CE. No

職員/持牌代表名稱：

中央編號：

Signature and Date

職員/持牌代表簽署及日期：

客戶主任/經理

- i) 佣金： 標準 招行員工 職員 其他 (請註明) _____ 電話 _____ 網上 (審批簽署: _____)
- ii) 文件覆核

所需文件	請在空格內 ✓
1. 完整及簽妥的客戶資料表格	<input type="checkbox"/>
2. 董事會會議紀錄授權客戶於「招銀國際證券有限公司」開立證券交易帳戶，內容包括： a. 獲授權代表簽立開戶文件人士 b. 獲授權發出交易/買賣指示的人士 c. 獲授權簽署處理現金及證券及交收事宜的人士	<input type="checkbox"/>
3. 以下人士身份證明文件及地址證明核証副本 a. 所有被授權簽字人 b. 所有被授權交易人士 c. 持股 25%最終受益人	<input type="checkbox"/>
4. 由公司董事簽署之公司股權架構圖	<input type="checkbox"/>
5. 營業地址證明 (如與註冊地址不同)	<input type="checkbox"/>
6. 香港註冊公司 a. 商業登記証核証副本 b. 公司註冊証書核証副本 c. 公司組織大綱和公司章程細則核証副本 d. 公司改名註冊証書核証副本 (如有) e. 最近的周年申報表	<input type="checkbox"/>
7. 海外註冊公司 (如英屬處女島、開曼等) a. Certificate of Incorporation核証副本 b. 最近Memorandum & Articles of Association核証副本 c. 由註冊地仲介人發出的Certificate and Search Report核証副本 d. 由註冊地仲介人於最近六個月內發出的 Certificate of Incumbency 核証副本 (如能提供6d, 可毋須收取6c)	<input type="checkbox"/>
8. 交收指令 (for DVP settlement)	<input type="checkbox"/>
9. 過去三個月的財務報表及銀行流水賬 (經核實副本) (只適用於開立保證金帳戶) (如適用)	<input type="checkbox"/>

簽署: _____

負責人員簽署: _____

(Optional)

介紹人資料 行外 介紹人姓名: _____ 聯繫電話: _____ 備註: _____
 行內 介紹人(姓名/核心系統號) _____/_____
 業務條線: 零售 P/ 對公 C/ 國際 I/ 其他 O

分行 (分行名稱/分行號): _____/_____
網點 (網點名稱/網點號): _____/_____

若為行內客戶請提供客戶招行銀行卡資料: 一卡通 _____ 客戶經理確認簽名: _____

<input type="checkbox"/> 網上交易 <input type="checkbox"/> 銀証轉帳	帳號:
經紀號碼:	佣金:
檔案覆核/日期:	利率:
其他資料:	資料輸入/日期:
	資料查核/日期:
	密碼/日期:

Use for FATCA Compliance 美國「外國帳戶稅收遵從法」

 Opt to be recalcitrant Situation resolved

原因: _____ 原因: _____

檢查及資料輸入/日期: _____ 檢查檔及資料輸入/日期: _____

資料覆核/日期: _____ 資料覆核/日期: _____

Remark:

- U.S. citizen includes an individual who is born in the U.S. territory or possession of the U.S. (i.e., American Samoa, Guam, the Northern Mariana Islands, Puerto Rico, or the U.S. Virgin Islands), while a U.S. tax resident refers to U.S. Green Card holder (i.e. holder of U.S. Permanent Resident card) or individual who meets the substantial presence test (i.e. he/she has been present in the U.S. for at least 31 actual days in the current tax year and 183 equivalent days during a three year period) 美國公民，包括出生在美國領土或屬地，美國（即美屬薩摩亞，關島，北馬裡安納群島，波多黎各和美國維爾京群島），而美國稅務居民是指美國個人綠卡持有人（美國永久居民卡，即持有人）或個人滿足實際天數測試（即他/她已經在三年至少 31 天實際的納稅年度和相當於 183 天身在美國）。
- Clients should seek for their own tax advisors regarding the substantial presence test if necessary. 客戶應尋求適合自己的稅務顧問以進行有關的實際天數測試。

Board Resolution

Company Name: _____

Minutes of a meeting of the board of the company duly held at _____

(Date & Time) on _____ (Venue) of which the quorum was present and acting throughout the meeting.

Present: (Chairman) _____

(Director(s)) _____

Opening Securities Trading Account(s) with CMB International Securities Limited.

IT WAS RESOLVED THAT:

1. Securities trading Account(s) (the "Account") be opened and maintained with CMB International Securities Limited (CMBIS) in accordance with such terms and conditions may from time to time prescribe for the Account(s), the Client Information Form, Client Account Agreement and other supplementary documents of CMBIS tabled and considered by the Directors.
2. Any ____ of following persons be and are/is hereby appointed as Authorized Signers (the "Authorized Signatories") and be authorized
 - A. to sign, execute and deliver all agreement consents, letter of instructions or other documents required by CMBIS for the settlement of securities transactions with CMBIS in connection with the opening of the Account(s).
 - B. to withdraw or transfer any money, securities, collateral or other property into or out of the Account(s); and
 - C. to make, execute and deliver all written endorsements and documents necessary to effect the authority conferred by this resolution:

Name	Title	ID/Passport No.	Specimen Signature

3. Any ____ of the following persons be and are/is hereby appointed as Trading Representative(s) of the company (the "Trading Representative" or "T") and be authorized to give orders or trading instruction to CMBIS, whether in writing, verbally or otherwise, in respect of any transactions of the Account(s) on behalf of and in the name of the company.

Name	Title	Contact No.	ID/Passport No.	Specimen Signature

4. The company shall notify CMBIS of any changes which may render the information in the Client Information Form untrue or misleading.
5. CMBIS is provided with any documents which it may reasonably require in connection with the opening and operation of the Account(s), including, without limitation, copies of the certificate of incorporation, business registration certificate and the memorandum and articles of association or other constitutional documents of the financial statements and certified extracts of any resolution relating to the Account(s).

CERTIFICATE

I/We, the undersigned, hereby certify that the foregoing is a full, true and correct copy of the resolutions duly and regularly passed and adopted by the Board of Directors of our company on the date stated therein; that the said resolution appear in the minutes of our company; and that the same have not been rescinded or modified and are now in full force and effect. I/We, the undersigned, further certify that our company is duly organized and existing, and has the power to take the action called for in the foregoing resolution.

Chairman Signature & Date : X _____

董事會決議

公司名稱：_____（“本公司”）

董事會會議於_____年_____月_____日早上 / 下午* _____
[地點]召開。是次會議於整個會議期間一直保持足夠法定人數。

出席者：

（主席）_____

（董事）_____

於招銀國際證券有限公司開立證券及交易帳戶

會議決議：

1. 於招銀國際證券有限公司（下稱「招銀證券」）開立和維持證券及交易帳戶（“帳戶”），並按招銀證券不時規定有關帳戶的條款和細則開立及維持；當中「客戶資料表格」、「開戶協定」及其他補充檔已在會議上呈述並給予董事考慮。
2. 以下任何____位人士被任命為本公司之授權簽署人（“授權簽署人”），並獲授權：
 - A. 簽署、執行及提交所有招銀證券要求與證券合約交易結算有關之開戶檔，及所有協議、委託書或其他檔；
 - B. 提取或轉移於帳戶內任何金錢、證券、抵押品或其他財產；及
 - C. 作出、執行及提交所有必需的書面批註和檔以執行此決議案所授予之權力

名稱	職位	香港身份證/ 護照號碼	簽署樣本

3. 以下任何____位人士被任命為本公司之交易代表（“交易代表”），並獲授權以本公司名義對帳戶的任何交易以書面、口頭或其他形式向招銀證券發出指示或交易指令

名稱	職位	聯絡號碼	香港身份證/ 護照號碼	簽署樣本

4. 本公司將通知招銀證券一切可能構成「客戶資料表格」內容不真實或誤導性的變動。
5. 向招銀證券提供任何合理有關與開立及操作帳戶的文件，當中包括但不限於公司註冊證書、商業登記證、組織章程大綱及章程細則的副本或財務報表及與帳戶有關之任何經核證決議案之摘錄。

聲明

本人/吾等^{*}即下述簽署人，謹此證明前述決議內容均為完整、真實及準確之副本，且已獲得到本公司董事會正式通過，妥當地備存於公司會議紀錄內，當中並無任何撤銷或修改，該決議案全面生效及有效。
本人/吾等^{*}即下述簽署人，謹此證明本公司為合法成立並存續，且擁有權力採取前述決議。

主席簽署： _____

日期： _____

^{}請刪去不適用者*

Appendix 附件 1**Notice to Customer(s) 客戶須知:**

1. This questionnaire is designed to help CMB International Securities Limited ("CMBIS") to assess your investment risk profile and to collect information about your risk appetite, financial situation, investment experience and investment horizon. If relevant information is not provided, CMBIS may not be able to process your application(s). The collection and use of information in this questionnaire does not constitute any offer, solicitation or recommendation of any investment product or services and it should not be considered an investment advice. 本問卷用以協助招銀國際證券有限公司（「招銀證券」）評估貴公司的投資風險取向，並收集有關貴公司的風險取向、財政狀況、投資經驗及投資年期的資料。如貴公司不提供有關資料，招銀證券可能無法處理貴公司的申請。搜集及使用本問卷內的資料並不構成任何投資產品 或服務的要約、招攬或建議，且不應被視為一項投資建議。
2. CMBIS is required to obtain information on your financial situation, investment experience and investment objectives in order to make reasonable product suitability assessment. You should also consider your own circumstances, including but not limited to your financial situation, investment experience and investment objectives, before making any investment decisions. Please consider consulting your independent investment adviser before making any investment decisions. 為作出合理的產品合適性評估，招銀證券需要貴公司提供有關財政狀況、投資經驗及投資目標的資料。於做出任何投資決策前，貴公司應考慮自身情況，包括但不限於貴公司的財政狀況、投資經驗及投資目標。於做出任何投資決策前，貴公司應考慮諮詢貴公司的獨立投資顧問。
3. For questions on your financial and investment information, such as the amount of investable assets, total amount invested in a specific product, or investment experience, ALL your holdings and transactions, whether within CMBIS or not, should be taken into account. 有關貴公司的財務或投資資料之問題，例如可投資資產、某一產品的總投資金額或投資經驗等，貴公司在招銀證券之內及本行以外的所有資產及交易均應計算在內。
4. All information obtained in this questionnaire will be used and kept confidential in accordance with our Data Policy Notice. 招銀證券將會根據招銀證券的資料政策通告使用並保密處理本問卷所收集的資料。
5. The results of this questionnaire are derived from information you provide to CMBIS. You must provide information that is valid, true, complete, accurate and up-to-date. Your failure in doing so would materially affect our suitability assessment. 本問卷的結果乃根據貴公司提供給招銀證券的資料得出。請貴公司務必提供有效、真實、完整、準確及最新的資料。貴公司未能提供該等資料將會對招銀證券的合適性評估產生重大影響。
6. Please circle the most appropriate answer. 請圈出最適合的一項答案。

Client Investment Risk Profile Questionnaire (Corporate) 客戶投資風險取向問卷（法團）

Client Name 客戶姓名		Completion Date 填寫日期	
CIF No 客戶號		Account No 帳戶號碼	

1. How much capital has been reserved for unforeseeable events in terms of monthly operational expenses of your company?

按每月營運開支計算，貴公司預留多少資金作為不時之需？

- (a) Less than 6-month operational expenses
少於 6 個月的營運資金
- (b) Less than 12-month operational expenses
少於 12 個月的營運資金
- (c) Less than 24-month operational expenses
少於 24 個月的營運資金
- (d) 24-month or above operational expenses
24 個月或以上的營運資金

2. Does your company engage any qualified professional to take part in investment or hedging decision?

貴公司有沒有聘用任何合資格的專業人士參與投資或對沖決定?

- (a) Yes, our company has an independent division or team to manage financial investment.
有，本公司具有獨立部門/團隊去管理金融投資。
- (b) Yes, our company has senior management with professional economics/ finance-related qualifications to make investment or hedging decision.
有，本公司具有跟財經學科相關專業資格的高級管理層，負責投資或對沖決定
- (c) No, but our company has adequate knowledge on financial investment.
沒有，但本公司在金融投資方面具有足夠知識。
- (d) No, but our company has some knowledge on financial investment.
沒有，但本公司在金融投資方面具有若干知識。
- (e) No, our company has a little knowledge on financial investment.
沒有，但本公司在金融投資方面具有少許知識。

3. Which of the following is the best one that expresses the attitude of your company toward price fluctuation and returns on financial investment?

以下那一項最佳表達貴公司對金融投資上價格波動及回報的看法?

- (a) In general, our company can only bear less than 5% price fluctuation of financial investment within one year and does not expect considerable returns.
一般來說，本公司在一年內只能夠承受金融投資上少於 5%的價格波動，並不預期有可觀的回報。
- (b) In general, our company can only bear 5% to less than 10% price fluctuation of financial investment within one year and would like to acquire returns better than the rate of bank deposits.
一般來說，本公司在一年內只能夠承受金融投資上 5%至少於 10%的價格波動，並期望獲得比銀行存款較高的回報。
- (c) In general, our company can only bear 10% to less than 15% price fluctuation of financial investment within one year and would like to acquire returns that are comparable to the major stock market indexes.
一般來說，本公司在一年內只能夠承受金融投資上 10%至少於 15%的價格波動，並期望獲得可以與主要股票市場相比的回報。
- (d) In general, our company can only bear 15% to less than 25% price fluctuation of financial investment within one year and would like to acquire returns that are better than the major stock market indexes.
一般來說，本公司在一年內只能夠承受金融投資上 15%至少於 25%的價格波動，並期望獲得比主要股票市場更佳的回報。
- (e) In general, our company can bear 25% or more price fluctuation of financial investment within one year and would like to acquire returns that are remarkably higher than the major stock market indexes.
一般來說，本公司在一年內能夠承受金融投資上 25%或以上的價格波動，並期望獲得明顯高於主要股票市場的回報。

4. In general cases, how long is the maximum length of the expected investment horizon from your company?

在一般情況下，貴公司期望的最長投資年期是多久?

- (a) Not more than 1 year
不超過 1 年
- (b) Not more than 3 years
不超過 3 年
- (c) Not more than 5 years
不超過 5 年
- (d) More than 5 years
超過 5 年

5. What is the percentage of your company's surplus that will be set aside for the purpose of financial investment?

貴公司將會分配多少百分比的盈餘作為金融投資用途?

- (a) Less than 10%
少於 10%
- (b) Less than 20%
少於 20%
- (c) Less than 30%
少於 30%
- (d) Less than 50%
少於 50%
- (e) 50% or more
50%或以上

6. What is the percentage of your company's net liquid assets that will be set aside for the purpose of financial investment?

貴公司將會分配多少百分比的流動資產淨值作為金融投資用途?

- (a) Less than 10%
少於 10%
- (b) Less than 20%
少於 20%
- (c) Less than 30%
少於 30%
- (d) Less than 50%
少於 50%
- (e) 50 % or more
50%或以上

7. Which of the following is the best one that expresses the principal investment objective of your company?

以下那一項最佳表達貴公司的主要投資目標?

- (a) Capital Preservation - our company principally aims to keep investment loss at a minimum with not much concern on overall returns.
保本為主 - 本公司主要旨在儘量減低投資損失，較少關注整體的回報。
- (b) Income Oriented - our company principally aims to achieve stable income or counteract inflation.
收入主導 - 本公司主要旨在獲取穩定收入或抵消通脹。
- (c) Income-and-Growth - our company principally aims to achieve returns from both capital appreciation and stable income.
收入及增長 - 本公司主要旨在獲取來自資本增值及穩定收入的回報。
- (d) Growth Oriented - our company principally aims to achieve returns that focus on capital appreciation.
增長主導 - 本公司主要旨在獲取以資本增值為主的回報。
- (e) Aggressive Growth - our company principally aims to achieve higher returns derived from the complex or leveraged investment products.
積極增長 - 本公司主要旨在獲取來自複雜或杠杆投資產品的較高回報。

8. Please state your investment experience in the following product type within the past 3 years: 請簡述你對以下投資產品類別，在過去3年內的買賣經驗: 請簡述你對以下投資產品類別，在過去3年內的買賣經驗:
(Choose more than one answer if applicable 如適用, 可選擇多於一項)

Product Type 產品類別	Knowledge 知識	Year(s) of Experience 經驗年期	No. of transactions within the past 3 Years 在過去3年內的交易次數		
			No Transaction 沒有交易	Less Than 5 Transactions 五次以下買賣	5 or More Transactions 五次或以上買賣
(a) Foreign Currency/Precious Metals 外幣/貴金屬	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)
(b) Fixed Income Securities (without special features) 定息債券(沒有附帶特別條款) e.g. CDs, Government Bonds 例如: 存款證、政府債券	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)
(c) Fixed Income Securities (with special features) 定息債券(附帶特別條款) e.g. Perpetual Bonds, Preferred Shares 例如: 永續債券、優先股票	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)
(d) Principal Protected Structured Product 保本結構性產品 e.g. Structured Deposits 例如: 結構性存款	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)
(e) Non-principal Protected Structured Product (Currency/ Interest Rate Linked) 非保本結構性產品(貨幣/利率掛鉤) e.g. Currency Linked Deposits 例如: 貨幣掛鉤存款	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)
(f) Unit Trust / Mutual Fund (Type I: Money Market Fund, Guarantee Fund) 單位信託/互惠基金(第一類: 貨幣市場基金、保證基金)	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)
(g) Unit Trust / Mutual Fund (Type II: Bond Fund, Mixed Allocation Fund) 單位信託/互惠基金(第二類: 債券基金、混合分配基金)	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)
(h) Unit Trust / Mutual Fund (Type III: Equity Fund, High Yield Bond Fund) 單位信託/互惠基金(第三類: 股票基金、高收益債券基金)	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)
(i) Unit Trust / Mutual Fund (Type IV: Commodity Fund, Alternative Investment Fund) 單位信託/互惠基金(第四類: 商品基金、另類投資基金)	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)

Product Type 產品類別	知識 Knowledge	經驗年期 Year(s) of Experience	No. of transactions within the past 3 Years 在過去3年內的交易次數		
			沒有交易 No Transaction	五次以下買賣 Less Than 5 Transactions	五次或以上買賣 5 or More Transactions
(j) Stocks or ETFs 股票或交易所買賣基金	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10 <input type="checkbox"/>	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)
(k) Non-principal Protected Structured Product 非保本結構性產品 e.g. Equity Linked Investment, Equity Linked Note or Credit Linked Note 例如: 股票掛鉤投資、股票掛鉤票據、信貸掛鉤票據	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10 <input type="checkbox"/>	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)
(l) Derivatives / Leveraged Product 衍生工具/杠杆產品 1 e.g. Option, Futures, Forwards, Interest Rate Swap, Cross Currency Swap, Warrant, Margin Trading, including embedded derivatives financial instruments whether traded on an exchange or not. 例如: 期權、期貨、遠期、利率掉期、交叉貨幣掉期、認股權證、孖展交易、包括嵌入式衍生性金融工具及不論是否於交易所買賣	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10 <input type="checkbox"/>	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)
(l) Others 其它 e.g. Private Equity, Hedge Fund 例如: 私募基金、對沖基金	<input type="checkbox"/> Yes 有 <input type="checkbox"/> No 沒有	<input type="checkbox"/> Nil 零 <input type="checkbox"/> < 5 <input type="checkbox"/> 5 - 10 <input type="checkbox"/> > 10 <input type="checkbox"/>	<input type="checkbox"/> (i)	<input type="checkbox"/> (ii)	<input type="checkbox"/> (iii)

Assessment Result 評估結果

Based on the answers you have provided, you have been informed that your investment risk profile is

	Risk Profile 投資風險取向	Attributes and Risk Preferences 特性及風險偏好
<input type="checkbox"/>	Conservative 保守型	Generally speaking, these customers prefer investment products of low uncertainty on returns or preserve capital; and/or are equipped with limited/no knowledge and/or experience in financial investment. 一般而言，這類客戶偏向回報較為穩定的投資產品或保存資本，及/或在金融投資方面具備有限/沒有知識及/或經驗。
<input type="checkbox"/>	Moderate 穩健型	Generally speaking, these customers are equipped with some knowledge and/or experience in financial investment; and/or are willing to take modest risk so as to achieve returns better than bank deposits. 一般而言，這類客戶對於金融投資方面具有一些知識及經驗，及/或願意承擔適度的風險，以獲取比銀行存款較高的回報。
<input type="checkbox"/>	Balanced 均衡型	Generally speaking, these customers are equipped with the related investment knowledge and/or experience; are willing to accept commensurable price fluctuation and take a certain degree of risk so as to achieve returns in comparison with the major stock market indexes; and possess financial capability to deal with the loss incurred from the related investment. 一般而言，這類客戶具備有關的知識及/或經驗，願意接受相應的價格波動及承擔一定程度的風險，以獲取能與主要股票市場相比的回報，與及擁有財政能力，去應付相關的投資損失。
<input type="checkbox"/>	Growth 增長型	Generally speaking, these customers are equipped with the related investment knowledge and/or experience; are willing to accept relatively higher price fluctuation and take relatively higher risk so as to achieve returns better than the major stock market indexes; and possess solid financial capability to deal with the loss incurred from the related investment. 一般而言，這類客戶具備有關的知識及/或經驗，願意接受相對較高的價格波動及承擔相對較高的風險，以獲取能比主要股票市場更高的回報，與及擁有財政能力，去應付因相關投資導致的損失。
<input type="checkbox"/>	Aggressive 進取型	Generally speaking, these customers demonstrate a rather strong preference, knowledge and / or experience on high-risk, complex or leveraged products; and/or possess substantial financial capability to deal with the loss incurred from the related investment. 一般而言，這類客戶對於高風險以及結構性或杠桿產品具有較強的喜好、知識及/或經驗，與及擁有健全/雄厚的財政能力，去應付因相關投資導致的損失。

Customer Declaration 客戶確認

We hereby declare that the information we provide in this form is valid, true, complete, accurate and up-to-date to the best of our knowledge and agree and confirm that our investment risk profile is correctly stated above. We hereby agree that this investment risk profile will be captured in CMBIS's record, and CMBIS will adopt the above assessment result for product suitability assessment. 本公司謹此聲明根據本公司所知悉的全部，為本問卷提供有效、真實、完整、準確及最新的資料，並同意及確認上述的投資風險取向已正確顯示本公司的投資風險取向。本公司同意此投資風險取向將存於招銀證券記錄，及招銀證券將採取本問卷結果作產品合適性評估。

Important Note 重要事項:

Your investment risk profile assessment is based on your overall responses rather than your answer to any individual question. However, your product specific suitability assessment will be separately conducted before every single transaction is made in future. 招銀證券將就貴公司對整份問卷提供的答案而綜合評估貴公司的投資風險取向，而非取決於問卷內任何單一問題的答案。而貴公司的產品合適性評估則會在往後於每次交易前敘做。

Disclaimer 免責聲明:

This questionnaire and the results do not constitute any offer, solicitation or recommendation of any investment product or services and it should not be considered an investment advice. You should also consider your own circumstances, including but not limited to your financial situation, investment experience and investment objectives, before making any investment decisions. The results of this questionnaire are derived from information you provide to CMBIS. You must provide information that is valid, true, complete, accurate and up to-date. Your failure in doing so would materially affect our suitability assessment. Please consider consulting your independent investment adviser before making any investment decisions. Information collected in this questionnaire will be kept confidential, subject to our Data Policy Notice. 本問卷及其結果並不構成任何投資產品或服務的要約、招攬或建議，且不應被當作為一項投資建議。貴公司在作出任何投資決定前，亦應考慮貴公司的實際狀況，包括但不限於貴公司的財政狀況、投資經驗及投資目標。本問卷的結果來自貴公司向本行提供的資料。貴公司必須提供有效、真實、完整、準確及最新的資料，否則將會嚴重影響招銀證券的合適性評估。在作出任何投資決定前，請考慮諮詢貴公司的獨立投資顧問。除招銀國際的資料政策通告另有規定外，本問卷所收集的資料，將保密處理。

Appendix 2—EXPLANATION OF RISKS ASSOCIATED WITH EXCHANGE-TRADED DERIVATIVE PRODUCTS

If you wish to trade exchange-traded derivative products (as defined below) mentioned below, you should read carefully and understand fully the relevant risks associated with the products as mentioned herein.

Common Types of Exchange-Traded Derivative Products and Relevant Risks

Derivative Warrants (“DWs”)

DWs are issued by third parties such as financial institutions and are generally divided into Calls and Puts. Holders of call warrants have the rights, but not obligation, to purchase from the warrant issuer a given amount of the underlying asset at a predetermined price (also known as the exercise price) within a certain time period. Conversely, holders of put warrants have the right, but not obligation, to sell to warrant issuer a given amount of the underlying asset at a predetermined price within a certain time period. DWs in Hong Kong are usually settled in cash when they are exercised at expiry and are likely to have a unique expiry date.

The time value of a DW decreases over time. All things being equal, the value of a DW will decrease over time as it approaches its expiry date. DWs are not principal protected and the price of DWs may fall in value as rapidly as they may rise and investors may not be able to get back the principal and may lose all the investment.

Equity Warrants / Subscription Warrants

They are issued by a listed company and give holders the rights to buy the underlying shares of the company. They are either attached to new shares sold in initial public offerings, or distributed together with declared dividends, bonus shares or rights issues. Upon exercise, the underlying company will issue new shares and deliver them to the warrant holders.

The time value of an equity warrant decreases over time. All things being equal, the value of an equity warrant/subscription warrant will decrease over time as it approaches its expiry date. Investors may not be able to get back the principal and may lose all the investment.

Callable Bull / Bear Contracts (“CBBCs”)

CBBCs are a type of structured product that tracks the performance of an underlying asset without requiring investors to pay the full price required to own the actual asset. They are issued either as Bull or Bear contracts with a fixed expiry date, allowing investors to take bullish or bearish positions on the underlying asset.

CBBCs have a call price and a mandatory call feature – For bull contracts, the call price must be either equal to or above the Strike Price. For bear contracts, the call price must be equal to or below the Strike Price. If the underlying asset’s price reaches the Call Price at any time prior to expiry, the CBBCs will expire early. The issuer must call the CBBCs and trading of the CBBCs will be terminated immediately. Such an event is referred to as a mandatory call event (“MCE”). However, when the underlying asset of a CBBC is trading at a price close to its call price, the change in the value of CBBCs may be more volatile and disproportionate with the change in the value of the underlying asset.

There are two categories of CBBCs, namely Category N CBBC and Category R CBBC. A Category N CBBC refers to a CBBC where its call price is equal to its Strike Price, and the CBBC holder will not receive any cash payment once the price of the underlying asset reaches or goes beyond the call price. A Category R CBBC refers to a CBBC where its call price is different from its Strike Price, and the CBBC holder may receive a small amount of cash payment

(“Residual Value”) upon the occurrence of an MCE but in the worst case, no Residual Value will be paid. CBBCs can be held until maturity (if not called before expiry) or sold on the HKEx (as defined below) before expiry. Investors should not trade in CBBCs unless he/she understands the nature of the product and is prepared to lose his/her total investment.

The issue price of a CBBC includes funding costs. Funding costs are gradually reduced over time as the CBBC moves towards expiry. The longer the duration of the CBBC, the higher the total funding costs. In the event that a CBBC is called, investors will lose the funding costs for the entire lifespan of the CBBC. The formula for calculating the funding costs are stated in the listing documents.

Although the price of a CBBC tends to follow closely the price of its underlying asset, but in some situations it may not (i.e. delta may not always be close to one). Prices of CBBCs are affected by a number of factors, including its own demand and supply, funding costs and time to expiry.

Exchange Traded Funds (“ETFs”)

ETFs are passively managed and open-ended funds. All listed ETFs on the HKEx securities market are authorised by the SFC (as defined below) as collective investment schemes. ETFs are designed to track the performance of their underlying benchmarks (eg an index, a commodity such as gold, etc) and offer investors an efficient way to obtain cost-effective exposure to a wide range of underlying market themes. Synthetic ETFs utilising a synthetic replication strategy use swaps or other derivative instruments to gain exposure to a benchmark.

Investors are exposed to the political, economic, currency and other risks related to the underlying asset pool or index or market that the ETF tracks. There may be disparity between the performance of the ETF and the performance of the underlying asset pool or index or market due to, for instance, failure of the tracking strategy, currency differences, fees and expenses. Where the underlying asset pool/index/market that the ETF tracks is subject to restricted access, the efficiency in unit creation or redemption to keep the price of the ETF in line with its net asset value (NAV) may be disrupted, causing the synthetic ETF to trade at a higher premium or discount to its NAV. Investors who buy an ETF at a premium may not be able to recover the premium in the event of the termination. Where a synthetic ETF invests in derivatives to replicate the index performance, customers are exposed to the credit risk of the counterparties who issued the derivatives, in addition to the risks relating to the index. Further, potential contagion and concentration risks of the derivative issuers should be taken into account (e.g. since derivative issuers are predominantly international financial institutions, the failure of one derivative counterparty of a synthetic ETF may have a “knock-on” effect on other derivative counterparties of the synthetic ETF). Some synthetic ETFs have collateral to reduce the counterparty risk, but there may be a risk that the market value of the collateral has fallen substantially when the synthetic ETF seeks to realize the collateral. A higher liquidity risk is involved if a synthetic ETF involves derivatives which do not have an active secondary market. Wider bid-offer spreads in the price of the derivatives may result in losses.

Rights Issue

For exercising and trading of the rights issue, investors have to pay attention to the deadline and other timelines. Rights issues that are not exercised will have no value upon expiry. But if investors decide to let the rights lapse, then investors will not need to take any action unless investors want to sell the rights in the market. In that case, the rights must be sold during the specified trading period within the subscription period, after which they will become worthless. If investors pass up the rights, the shareholding in the expanded capital of the company will be

diluted.

Leveraged and Inverse Investment Product

Certain Products are collective investment scheme falling within Chapters 8.6 and 8.4A and Appendix I of the Code on Unit Trusts and Mutual Funds (the "Code"). Certain Products may also be subject to additional Chapters of the Code. Certain Trust and Products are authorized by the SFC in Hong Kong under Section 104 of the Securities and Futures Ordinance. The Leveraged Products will utilize leverage to achieve a daily return equivalent to (x) times the return of the Index. Both gains and losses will be magnified. The risk of loss resulting from an investment in the Products in certain circumstances including a bear market will be substantially more than a fund that does not employ leverage. The Inverse Products track the inverse daily performance of the Index. Should the value of the underlying securities of the Index increase, it could have a negative effect on the performance of the Products. Unitholders could, in certain circumstances including a bull market, face minimal or no returns, or may even suffer a complete loss, on such investments.

Futures

Futures are financial contracts for underlying assets, such as stock, market index, currency or commodity. The underlying assets are bought or sold at an agreed price today, for a set date in the future.

Investors can trade futures on the HKEx. Investors can buy or sell them with a margin deposit, which only partly covers the value of the contract. Going into leverage can increase the size of their gain or loss. Trading futures can be risky as a broker can make a margin call. This means investors must put in more cash or securities to cover the shortfall of their margin deposit in case the price of the underlying asset moves against your view. The loss could be much more than their margin deposit.

Options

Options are financial contracts that give the buyer the right to buy or sell an underlying asset (stock, market index, currency or commodity) from the seller at a set price within a certain time.

Investors can trade options on the HKEx. The risks and returns of the option buyer and seller are different. If investors are the buyer, the maximum loss is the premium they pay to the seller. If investors are the seller, they get the premium. But they must also make a deposit as a guarantee to go ahead to buy or sell the underlying asset. Like futures trading, the option seller faces the risk of a margin call. Again, the loss for the seller could be much more than the premium.

General Major Risks Associated with Exchange-Traded Derivative Products (including but not limited to the following)

1. Issuer default risk

In the event that an exchange-traded derivative product issuer becomes insolvent and defaults on their issued products, investors will be considered as unsecured creditors and will have no preferential claims to any assets held by the issuer. Investors should therefore pay close attention to the financial strength and credit worthiness of exchange-traded derivative product issuers. Since exchange-traded derivative products are not asset backed, in the event of issuer bankruptcy, investors can lose their entire investment.

2. Gearing risk

Exchange-traded derivative products such as DWs, CBBCs and Leveraged and Inverse Investment Products are leveraged and can change in value rapidly according to the gearing ratio relative to the underlying assets.

Investors should be aware that the value of an exchange-traded derivative product may fall to zero resulting in a total loss of the initial investment.

3. Limited life

Most of the exchange-traded derivative products have an expiry date after which the products may become worthless. Investors should be aware of the expiry time horizon and choose a product with an appropriate lifespan for their trading strategy.

4. Extraordinary price movements

The price of an exchange-traded derivative product may not match its theoretical price due to outside influences such as market supply and demand factors. As a result, actual traded prices can be higher or lower than the theoretical price.

5. Foreign exchange risk

Investors trading exchange-traded derivative products with underlying assets not denominated in Hong Kong dollars are also exposed to exchange rate risk. Currency rate fluctuations can adversely affect the underlying asset value and thereby also affect the exchange-traded derivative product price.

6. Liquidity risk

HKEx requires all exchange-traded derivative product issuers to appoint a liquidity provider for each individual issue. The role of liquidity providers is to provide two way quotes to facilitate trading of their products. In the event that a liquidity provider defaults or ceases to fulfill its role, investors may not be able to buy or sell the product until a new liquidity provider has been assigned.

7. Volatility risk

Prices of DWs and CBBCs can increase or decrease in line with the implied volatility of underlying asset price. Investors should be aware of the underlying asset volatility.

8. Intraday investment risk

Leveraged and Inverse Investment Products are normally rebalanced at day end. As such, return for investors that invest for period less than a full trading day will generally be greater than or less than (x) times leveraged investment exposure to the Index, depending upon the movement of the Index from the end of one trading day until the time of purchase.

9. Portfolio turnover risk

Daily rebalancing of Leveraged and Inverse Investment Products' holdings causes a higher level of portfolio transactions than compared to the conventional ETFs. High levels of transactions increase brokerage and other transaction costs.

10. Difference in price limit risk

Leveraged and Inverse Investment Products' investment objective is to provide investment results that closely correspond to (x) times the daily performance of the Index. Although the Index is an equity index, the Products will invest in Index Futures. For example, the daily price limit for individual stocks of the Index at present is +/- 30% while the daily price limit for Index Futures is +/- 20%. As such, should the Index's daily

price movement be greater than the price limit of the Index Futures, the Products may not be able to achieve its investment objective as the Index Futures are unable to deliver a return beyond their price limit.

11. Trading suspension risk

During the suspension of trading of the Products, investors and potential investors cannot buy and sell units in the Stock Exchange. In terms of providing a fair and orderly market with regarding the interests of investors, the Exchange may suspend the units trading whenever it is appropriate. If the trading of units is suspended, the subscription and redemption of units may also be suspended.

12. Inverse performance risk

Inverse Investment Products track the inverse daily performance of the Index. Should the value of the underlying securities of the Index increase, it could have a negative effect on the performance of the Products. Unitholders could, in certain circumstances including a bull market, face minimal or no returns, or may even suffer a complete loss, on such investments.

13. Inverse Product vs. short selling risk

Investing in Inverse Investment Products is different from taking a short position. Because of rebalancing, the return profile of the Products is not the same as that of a short position. In a volatile market with frequent directional swings, the performance of the Products may deviate from a short position.

14. Long term holding risk

Some Products are not intended for holding longer than one day as the performance of the Products over a period longer than one day will very likely differ in amount and possibly direction from the leveraged performance of the Index over that same period (e.g. the loss may be more than (X) times the fall in the Index). The effect of compounding becomes more pronounced on the Product's performance as the Index experiences volatility. With higher Index volatility, the deviation of the Product's performance from the inverse performance of the Index will increase, and the performance of the Products will generally be adversely affected. As a result of daily rebalancing, the Index's volatility and the effects of compounding of each day's return over time, it is even possible that the Products will lose money over time while the Index's performance falls or is flat.

15. Futures contracts risks

Some Products are futures based products. Investment in futures contracts involves specific risks such as high volatility, leverage, rollover and margin risks. The leverage component of futures contracts can result in a loss significantly greater than the amount invested in the futures contracts by the Products. Exposures to futures contracts may lead to a high risk of significant loss by the Products. A "roll" occurs when an existing futures contract is about to expire and is replaced with a futures contract representing the same underlying but with a later expiration date. The value of the Product's portfolio (and so the Net Asset Value per Unit) may be adversely affected by the cost of rolling positions forward (due to the higher price of the futures contract with a later expiration date) as the futures contracts approach expiry. There may be imperfect correlation between the value of the underlying reference assets and the futures contracts, which may prevent the Products from achieving its investment objective.

16. Passive investments risks

Some Products are not "actively managed" and therefore the Manager will not adopt any temporary defensive position when the Index moves in an unfavourable direction. In such circumstances the Products will also decrease in value.

Disclaimer

This document does not disclose all risks and features of the common types of derivative products ("exchange-traded derivative products") mentioned herein which are traded on the Hong Kong Exchanges and Clearing Limited (the "HKEx"). This document has been issued by CMB International Securities Limited ("CMBIS") for reference and information purposes only. You should not rely on this document alone to make any investment decision but should read carefully the related offering documentation and any other relevant documentation, in particular, detailed risks relating to each product contained in such documents. You should not deal in exchange-traded derivative products unless you understand the nature of the product and the extent of the exposure to risk. CMBIS will not be responsible or liable for any loss caused by the investment in any products mentioned herein. You should not only consider the information contained neither in this document nor in the offering documentation but should also consider your own financial position and particular circumstances before making any investment decision. In case of doubt, you are strongly advised to obtain independent professional advice.

The information contained in this document regarding exchange-traded derivative products are based on the information available on the websites of The Securities and Futures Commission (the "SFC"), the HKEx and the Hong Kong Monetary Authority (the "HKMA") etc. For more detailed information regarding financial derivative products, you can refer to the websites of the SFC (www.sfc.hk/sfc/html/EN), the HKEx (www.hkex.com.hk/eng/index.htm) and the HKMA (www.info.gov.hk/hkma/).

This document does not constitute, nor is it intended to be nor should it be construed as offer or solicitation to invest in any of the products mentioned herein. This document is not intended to be distributed to persons in the jurisdiction or countries that will violate the law or regulation, and it is not intended to be used by such persons.

附件二、就在交易所買賣的衍生產品所附帶的風險作出解釋

貴客戶如有意就以下所述交易所買賣衍生產品（按下述所定義）進行交易，應仔細閱讀及完全明白本文件所述該產品所附帶的相關風險。

常見交易所買賣衍生產品的種類及相關風險

衍生權證

衍生權證是由第三者（如金融機構）發行，一般分為認購權證和認沽權證。認購權證的持有人有權（但沒有責任）在某段期間以預定價格（稱為「行使價」）向發行商購入特定數量的相關資產。相反，認沽權證的持有人有權（但沒有責任）在某段期間以預定價格向發行商沽售特定數量的相關資產。在香港買賣的衍生權證均有其指定到期日，衍生權證到期被行使時，一般均以現金結算。

衍生權證的時間值會隨時間而逐漸降低。假若其他情況不變，衍生權證愈接近到期日，價值會愈低。衍生權證不保本，且價格可急升亦可急跌，投資者可能無法取回任何本金，並可能損失所有投資金額。

股本認股權證

股本認股權證由上市公司發行，賦予持有人認購該公司股份的權利。這類認股證往往與首次公開招股出售的新股一併發行，又或隨有關公司派發股息、紅股或供股時買入的股份一併分派。這類認股證被行使時，上市公司會發行新股，並將股份給予認股證持有人。

股本認股權證的時間值亦會隨時間而逐漸降低。假若其他情況不變，股本認股權證愈接近到期日，價值會愈低。投資者可能無法取回任何本金，並可能損失所有投資金額。

牛熊證

牛熊證類屬結構性產品，能追蹤相關資產的表現而毋須支付購入實際資產的全數金額。牛熊證有牛證和熊證之分，設有固定到期日，投資者可以看好或看淡相關資產而選擇買入牛證或熊證。

牛熊證設有收回價及強制收回機制 — 牛證的收回價必定等同或高於行使價，熊證的收回價則必定等同或低於行使價。若相關資產價格在到期前任何時候觸及收回價，牛熊證即會提早到期，必須由發行商收回，其買賣亦會即時終止。整個過程稱為「強制收回事件」。然而，在牛熊證相關資產的價格接近收回價時，牛熊證價格的波動可能會較大，甚至與相關資產價格的變動不成比例。

牛熊證的類別分有 **N** 類和 **R** 類。**N** 類牛熊證指收回價等同行使價的牛熊證，一旦相關資產的價格觸及或超越收回價，牛熊證持有人將不會收到任何現金款項。**R** 類牛熊證指收回價有別於行使價的牛熊證，若出現強制收回事件，牛熊證持有人可收回少量現金款項（稱為「剩餘價值」），但在最壞的情況下，可能沒有剩餘價值。若到期前沒有被收回，牛熊證可持有至到期或於到期前在交易所（按下述所定義）沽出。除非投資者明白此產品的特性並作好損失所有投資金額的準備，否則投資者不應買賣此產品。

牛熊證的發行價已包括融資成本。融資成本會隨牛熊證接近到期日而逐漸減少。牛熊證的年期愈長，總融資成本愈高。若牛熊證被收回，投資者即損失該牛熊證整個有效期的融資成本。融資成本的計算程式載於牛熊證的上市檔。儘管牛熊證的價格趨向貼近相關資產的價格，但在一些情況下可能並非如此（即對沖值可能未必接近一）。牛熊證價格受多個因素影響，包括其本身的供求、融資成本及距離到期的時限。

交易所買賣基金

交易所買賣基金是被動型管理開放式基金。所有在香港交易所上市的交易所買賣基金均為證監會（按下述所定義）認可的集

體投資計劃。交易所買賣基金旨在追蹤相關基準（例如指數及商品如黃金等）的表現，讓投資者可投資於不同類型的市場而又符合成本效益。合成交易所買賣基金採用綜合複製策略，主要透過掉期或其他衍生工具去追蹤基準的表現。

投資者會承受與交易所買賣基金所追蹤的相關資產組合或指數或市場有關的政治、經濟、貨幣及其他風險。交易所買賣基金及相關資產組合或指數或市場的表現可能不一致，原因舉例來說可能是模擬策略失效、匯率、收費及支出等因素。若交易所買賣基金所追蹤的資產組合/指數/市場對投資者的參與設有限制，則為使交易所買賣基金的價格與其資產淨值一致而設的增設或贖回單位機制的效能可能會受到影響，令合成交易所買賣基金的價格相對其資產淨值出現溢價或折讓。投資者若以溢價買入交易所買賣基金，在基金終止時可能無法收回溢價。若合成交易所買賣基金投資於衍生工具以複製指數表現，投資者除了會承受與指數有關的風險外，亦會承受發行有關衍生工具的交易對手的信貸風險。此外，投資者亦應考慮有關衍生工具發行人的潛在連鎖影響及集中風險（例如由於衍生工具發行人主要是國際金融機構，因此，若合成交易所買賣基金的其中一個衍生工具交易對手倒閉，便可能對該合成交易所買賣基金的其他衍生工具交易對手產生「連鎖」影響）。有些合成交易所買賣基金備有抵押品以減低交易對手風險，但仍要面對當合成交易所買賣基金的抵押品被變現時，抵押品的市值可能已大幅下跌的風險。若合成交易所買賣基金涉及的衍生工具沒有活躍的第二市場，流動性風險會較高；而衍生工具的買賣差價較大，亦會引致虧損。

供股權益

若投資者要行使及買賣供股權益，應留意有關的期限。未被行使的供股權益在到期時將沒有任何價值。但若投資者決定不行使供股權益，除非投資者打算在市場上轉讓這項權利，否則無需採取任何行動。如要轉售供股權益，應留意認購期內設有指定的買賣期，在此之後供股權益將會變得毫無價值。若投資者決定放棄供股權益，其持股比例將會因公司增發新股而被攤薄。

槓桿及反向投資產品

部份產品為《單位信託及互惠基金守則》（「守則」）第 8.6 條及 8.4A 條及附錄 I 所界定的集體投資計劃。若干產品亦可能受《守則》的附加章節規限。部份信託及產品由香港證監會根據《證券及期貨條例》第 104 條認可。槓桿投資產品將利用槓桿效應達到相等於指數回報 X 倍的每日回報。不論是收益和虧損都會倍增。投資於產品的損失風險在若干情況下（包括熊市）將遠超過不運用槓桿的基金。反向投資產品跟蹤指數的每日反向表現。如指數的相關證券增值，可能對產品的表現有負面的影響。在若干情況下（包括牛市），單位持有人可能就該等投資取得些微或零回報，或甚至蒙受全盤損失。

期貨

期貨是一份金融合約，買賣雙方承諾於未來某個指定日期，以預先釐定的價格，買入或沽出某種相關資產，可以是股票、市場指數、貨幣或商品。

投資者可以在香港交易所買賣不同相關資產的期貨合約。投資者只需要繳付合約總值的一部分作為按金，就可以買入或沽出期貨合約，這種槓桿特點，能夠倍大投資者的回報和虧損。當相關資產價格的走勢與投資者的看法相反時，投資者可能會因為按金水準下跌，而要面對被經紀行追繳按金(即補倉)的風險，損失有可能超過投資者所繳付的按金。

期權

期權是一份金融合約，賦予期權合約的買方一項權利，在某段時間內以既定的價格，向期權合約的賣方購買或出售某種相關資產，可以是股票、市場指數、貨幣或商品。

投資者可以在香港交易所買賣不同相關資產的期權合約。期權合約的買方和賣方面對不同的風險回報。簡單來說，如果投資者是期權合約的買方，投資者須向賣方支付期權金，最大的損失亦只限於期權金。如果投資者是期權賣方，在收取期權金的同時，亦須繳付一筆按金，作為投資者履行購買或出售資產的保證。一如買賣期貨合約，期權合約的賣方需要面對補倉的風險，損失有可能會遠超過已收取的期權金。

交易所買賣衍生產品附帶的一般主要風險(包括但不限於以下所列)

1. 發行商違約風險

倘若交易所買賣衍生產品發行商破產而未能履行其對所發行產品的責任，投資者只被視為無抵押債權人，對發行商任

何資產均無優先索償權。因此，投資者須特別留意交易所買賣衍生產品發行商的財力及信用。由於交易所買賣衍生產品並沒有資產擔保，若發行商破產，投資者便會損失其全部投資。

2. 槓桿風險

交易所買賣衍生產品如衍生權證、牛熊證及槓桿及反向投資產品均為槓桿產品，其價值可按其相對於相關資產的槓桿比率而快速改變。投資者須留意，交易所買賣衍生產品的價值可以跌至零，令當初的投資資金盡失。

3. 有效期限

大部分交易所買賣衍生產品均設有到期日，到期後產品將會變得毫無價值。投資者須留意產品的到期時間，確保所選產品尚餘的有效期能配合其交易策略。

4. 異常價格變動

交易所買賣衍生產品的價格或會因為外來因素(如市場供求)而有別於其理論價，因此，實際成交價可以高於亦可以低於其理論價。

5. 外匯風險

若投資者所買賣的交易所買賣衍生產品的相關資產並非以港元為單位，投資者尚需面對外匯風險。貨幣兌換率的波動可對相關資產的價值造成負面影響，連帶影響交易所買賣衍生產品的價格。

6. 流通量風險

交易所規定所有交易所買賣衍生產品發行商要為每一隻個別產品委任一名流通量提供者。流通量提供者的職責是為產品提供兩邊開盤，以方便買賣。若流通量提供者失責或停止履行職責，有關產品的投資者或不能進行買賣，直至委任新的流通量提供者。

7. 波幅風險

衍生權證及牛熊證的價格可隨相關資產價格的引伸波幅而升跌，投資者須注意相關資產的波幅。

8. 即日投資風險

槓桿及反向投資產品通常於一日終結時重新調整。因此，投資時間不足整個交易日的投資者，其回報一般會大於或小於指數槓桿投資比率，視乎從一個交易日結束時起直至購入之時為止的指數走勢而定。

9. 投資組合周轉率風險

槓桿及反向投資產品每日重新調整投資組合會令其涉及的交易宗數較傳統 ETF 為多。較多交易宗數會增加經紀佣金及其他交易費用。

10. 限價差額風險

槓桿及反向投資產品的投資目標是為了提供緊貼指數每日表現 X 倍的投資業績。雖然指數是股票指數，但產品將投資於指數期貨。例如指數個別成分股現時的每日限價為+/-30%，而該指數期貨的每日限價是+/-20%。因此，如指數的每日價格走勢大於該指數期貨的限價，產品可能無法達到其投資目標，因為該指數期貨並不能提供超出其限價的回報。

11. 暫停買賣的風險

在產品暫停買賣期間，投資者與潛在投資者將不能在聯交所購買及出售單位。在聯交所認為就公正有序的市場可保障投資者利益而言，暫停買賣是適當之時，聯交所可暫停單位的買賣。若單位暫停買賣，單位的認購及贖回亦可能會暫停。

停。

12. 反向表現的風險

反向產品跟蹤指數的每日反向表現。如指數的相關證券增值，可能對產品的表現有負面的影響。在若干情況下（包括牛市），單位持有人可能就該等投資取得些微或零回報，或甚至蒙受全盤損失。

13. 反向產品相對於賣空的風險

反向產品有別於持有短倉。由於進行重新調整，產品的回報概況與短倉並不相同。在市場波動，經常轉換投資方向的情況下，產品的表現可能偏離於持有的短倉。

14. 長期持有風險

部份產品並非為持有超過一日而設，因為產品超過一日期間的表現無論在數額及可能方向上都很可能與指數在同一期間的槓桿表現不同（例如損失可能超出指數跌幅的倍數）。在指數出現波動時，複合效應對產品的表現有更顯著的影響。指數波動性更高，產品的表現偏離於指數槓桿表現的程度將增加，而產品的表現一般會受到不利的影響。基於每日進行重新調整、指數的波動性及隨著時間推移指數每日回報的複合效應，在指數的表現增強或呆滯時，產品甚至可能會隨著時間推移而損失金錢。

15. 期貨合約風險

部份產品是以期貨為基礎的產品。投資於期貨合約涉及特定風險，例如高波動性、槓桿作用、轉倉及保證金風險。期貨合約的槓桿成分引致的損失，可能大大超過產品所投資於期貨合約的款額。對期貨合約的投資可能導致產品須承受高度的巨額損失風險。在現期期貨合約即將到期，並由代表同一相關商品但到期日較遲的期貨合約替換，即屬「轉倉」。產品的投資組合的價值（以及每單位的資產淨值）可能在期貨合約即將到期下，因向前轉倉（因到期日較遲的期貨合約價格較高）的費用而受到不利影響。相關參考資產與期貨合約的價值之間可能有不完全的相關性，或會阻礙產品達到其投資目標。

16. 被動式投資風險

部份產品並不是「以主動方式管理」，因此管理人不會在指數向不利方向移動時採取臨時防禦措施。在此等情況下產品的價值也會減少。

免責聲明

本檔未盡披露在此提及在香港交易及結算所有限公司（“交易所”）進行交易的常見衍生產品（“交易所買賣衍生產品”）種類的所有風險及特點。本文件由招銀國際證券有限公司（“招銀證券”）提供作參考之用。你不應只倚賴本檔而作出任何投資決定，而應仔細閱讀有關發售文件及任何其他相關文件，特別是該些文件中列載關於各種產品的風險詳情。除非你明白交易所買賣衍生產品的性質及以風險暴露的程度，否則你不應對交易所買賣衍生產品進行交易。招銀證券對任何此文所述產品的投資導致的任何損失，概不承擔任何責任。在作出投資決定前，你不應只考慮本檔以及發售檔所載的資料，亦應考慮您本身的財務狀況及個別情況。如有疑問，你應尋求獨立的專業意見。

本文件所載有關交易所買賣衍生產品的資料是依據證券及期貨事務監察委員會（“證監會”）、交易所及香港金融管理局等（“金管局”）網站所提供的資料，有關金融衍生產品的詳情，您可瀏覽證監會（www.sfc.hk/sfc/html/EN）、交易所（www.hkex.com.hk/eng/index.htm）以及金管局（www.info.gov.hk/hkma/）的網站。

本文件並不構成、亦無意構成、也不應被解釋為要約或遊說投資於本文件所述的任何產品。本檔無意向派發本檔即觸犯法例或規例的司法權區或國家的任何人士派發，亦無意供該等人士使用。

Derivative Knowledge Questionnaire

衍生產品知識問卷

This questionnaire serves to help CMB International Securities Limited understand your knowledge in derivative and assess whether your chosen product is suitable for you.

衍生產品問卷幫助招銀國際證券有限公司瞭解你對衍生工具的認識，並確認你是否能夠認購具有衍生工具的產品。

Account Name: 帳戶名稱：	
Account No.: 帳戶號碼：	

1. Do you read carefully and understand the features of and risks associated with the derivative products? 你已經仔細閱讀及明白上述衍生工具的特性及風險?	<input type="checkbox"/> Yes 是 <input type="checkbox"/> No 否
2. Which is/are common type(s) of derivative in the market? 哪一些項目為常見的衍生工具產品?	<input type="checkbox"/> Futures 期貨 <input type="checkbox"/> Forwards 遠期合約 <input type="checkbox"/> Options 期權 <input type="checkbox"/> All of the above 上述各項皆是
3. What is/are the main function of derivatives in portfolio management? 在投資產品中，衍生工具的主要用途是什麼?	<input type="checkbox"/> Hedging 對沖 <input type="checkbox"/> Changing asset mix of investment portfolio 調配投資組合內的資產分配 <input type="checkbox"/> Income enhancement 提升收益 <input type="checkbox"/> All of the above 上述各項皆是
4. Which is/are the key risk(s) of using derivatives? 哪一些項目是使用衍生工具涉及的主要風險?	<input type="checkbox"/> Market risk 市場風險 <input type="checkbox"/> Liquidity risk 流動性風險 <input type="checkbox"/> Counterparty credit risk 交易對手信貸風險 <input type="checkbox"/> All of the above 上述各項皆是
5. Which will cause derivatives to magnify loss in adverse conditions? 哪一項會令衍生工具在市況欠佳時將損失增大?	<input type="checkbox"/> Hedging 對沖 <input type="checkbox"/> Leverage 槓桿 <input type="checkbox"/> Redemption/Switching 贖回轉換

I/We acknowledge and confirm that I/we have received and read the Personal Data Protection Statement attached to the Client Agreement entered into by me/us. I/We understand and agree that the information collected from me/us in this form together with any subsequent alterations or supplements to it can be used and/or transferred in accordance with any of the uses and purposes (including in relation to direct marketing) and/or to any of the transferees as fully described in the Personal Data Protection Statement and agreed by me/us pursuant to the Client Agreement.

本人／吾等進一步確認及確定，本人／吾等已明白及閱讀載於客戶資料中的個人資料收集聲明（不時作出修訂）。本人／吾等確認及同意從本人／吾等在本表格上收集的資料及日後之任何改動或補充，可根據個人資料收集聲明內的使用及目的（包括直接促銷）及／或轉交予受讓人的描述，而作使用及轉交。

CRS is promulgated by the Organization for Economic Co-operation and Development ("OECD") to facilitate the exchange of financial account information between relevant jurisdictions around the globe in an international and standardized manner. As part of different countries' commitment in the global AEOI efforts in enhancing tax transparency and combatting cross-border tax evasion, governments worldwide have enacted local legislations to implement CRS through their respective local laws.

CRS regulations require financial institutions to perform due diligence on the account holders, obtain certain information from the account holders (including, but not limited to, tax residency and tax identification number etc.) and report information on any reportable accounts to the applicable tax authorities. They will then exchange the information collected with jurisdictions that have a Competent Authority Agreement ("CAA") with the local jurisdictions on an annual basis, to support tax compliance of partner jurisdictions and assist tax authorities of partner jurisdictions identify and take follow-up action against taxpayers who have not properly disclosed their offshore financial assets / income in their local jurisdictions.

Under CRS regulations, all financial institutions (except those exempted) are required by law to perform due diligence on account holders and to obtain self-certifications and/or further information, if needed, from account holders in order to document the tax status of the account holders,

In order to comply with CRS and in accordance with any local or foreign law, legislation or regulation and/or to satisfy the CMBIS's Reporting Obligations, you agree and consent that CMBIS may gather, store, use, process, disclose and report to any such Tax Authority any Personal Information that provides to CMBIS.

CMBIS reserves the right to request and the customer has the obligation to provide to CMBIS additional documentary evidence to validate the CRS status by CMBIS during the course of relationship.

If you fail to provide CMBIS with any of the necessary information or to take action as is specified by CMBIS in the Client Consent Form within the time period specified, CMBIS shall be entitled to reach whatever conclusions CMBIS considers to be appropriate and CMBIS reserves the right to report Customer's Account as "undocumented accounts" to the applicable tax authorities."

共同申報準則是由經濟合作與發展組織（「經合組織」）頒佈的標準，以促進世界各地相關司法管轄區以國際化和標準化方式交換財務帳戶資料。香港已承諾實施全球自動交換資料安排，從而提升稅務透明度和打擊跨境逃稅。就此，香港特別行政區政府已制定本地條例—《2016年稅務（修訂）（第3號）條例》（《共同申報準則條例》）實施共同申報準則。《共同申報準則條例》將於2017年1月1日在香港生效。

《共同申報準則條例》規定香港的金融機構須對其帳戶持有人進行盡職審查，向帳戶持有人收集若干資料（包括但不限於稅務居民身分及稅務編號），並向香港稅務局申報須予申報的帳戶資料。然後，香港稅務局將每年向已與香港簽訂主管當局協定的稅務管轄區交換所收集資料，從而鼓勵納稅人遵從稅法，協助稅務管轄區夥伴識辨未有於當地稅務管轄區妥善披露離岸金融資產/收入的納稅人，並對之採取跟進行動。與此同時，外地稅務當局亦將向香港稅務局提供香港稅務居民的財務帳戶資料。

招銀國際證券有限公司保留向閣下索取相關資料的權利。閣下也有責任向招銀國際證券有限公司提供額外的證明檔，供招銀國際證券有限公司記錄閣下的稅務居民身份。

閣下理解，如閣下未能在指定時間內向招銀國際證券有限公司提供所需的資料或採取由招銀國際證券有限公司指定的行動，招銀國際證券有限公司可根據所識辨的身份標記，並在共同申報準則和相關法律，條例或法規的要求下，向香港稅務局申報相關帳戶資料。

Appendix 附件 3

To 致： CMB International Securities Limited 招銀國際證券有限公司
45/F., Champion Tower, 3 Garden Road, Central, Hong Kong 香港中環花園道 3 號冠君大廈 45 樓
Ref. No 參考編號：

Self-Certification Form – Entity

自我證明表格 – 實體

Important Notes 重要提示：

- This is a self-certification form provided by an account holder to a reporting financial institution for the purpose of automatic exchange of financial account information. The data collected may be transmitted by the reporting financial institution to the Inland Revenue Department for transfer to the tax authority of another jurisdiction. 這是由帳戶時有人向申報財務機構提供的自我證明表格，以作自動交換財務帳戶資料用途。申報財務機構可把收集所得的資料交給稅務局，稅務局會將資料轉交到另一稅務管轄區的稅務當局。
- An account holder should report all changes in his/her tax residency status to the reporting financial institution. 如帳戶持有人的稅務居民身份有所改變，應盡快將所有變更通知申報財務機構。
- All parts of the form must be completed (unless not applicable or otherwise specified). If space provided is insufficient, continue on additional sheet(s). Information in fields/parts marked with an asterisk (*) are required to be reported by the reporting financial institution to the Inland Revenue Department. 除不適用或特別註明外，必須填寫這份表格所有部分。如這份表格上的空位不夠應用，可另紙填寫。在欄/部標有星號 (*) 的項目為申報財務機構須向稅務局申報的資料。

Part 1 Identification of Entity Account Holder (For joint or multiple account holders, complete a separate form for each entity account holder.)

第 1 部 實體帳戶持有人的身分識別資料 (對於聯名帳戶或多人聯名帳戶，每名個人帳戶持有人須分別填寫一份表格。)

(1)	Legal Name of Entity or Branch 實體或分支機構的法定名稱 *	
(2)	Jurisdiction of Incorporation or Organisation 實體成立為法團或設立所在的稅務管轄區	
(3)	Hong Kong Business Registration Number 香港商業登記號碼	_____
(4)	Current Business Address 現時營業地址	
	Line 1 (e.g. Suite, Floor, Building, Street, District) 第 1 行 (例如：室、樓層、大廈、街道、地區)	_____
	Line 2 (City) 第 2 行 (城市) *	_____
	Line 3 (e.g. Province, State) 第 3 行 (例如：省、州)	_____
	Country 國家 *	_____
	Post Code/ZIP Code 郵政編碼/郵遞區號碼 *	_____
(5)	Mailing Address 通訊位址 (Complete if different to the current business address 如通訊位址與現時營業位址不同，填寫此欄)	
	Line 1 (e.g. Suite, Floor, Building, Street, District) 第 1 行 (例如：室、樓層、大廈、街道、地區)	_____
	Line 2 (City) 第 2 行 (城市) *	_____
	Line 3 (e.g. Province, State) 第 3 行 (例如：省、州)	_____
	Country 國家 *	_____
	Post Code/ZIP Code 郵政編碼/郵遞區號碼 *	_____

Part 2 Entity Type (Tick one of the appropriate boxes and provide the relevant information.)

第 2 部 實體類別 (非在其中一個適當的方格內加上剔號，並提供有關資料。)

Financial Institution 財務機構	<input type="checkbox"/> Custodial Institution, Depository Institution or Specified Insurance Company 託管機構、存款機構或指明保險公司。 <input type="checkbox"/> Investment Entity, except an investment entity that is managed by another financial institution (e.g. with discretion to manage the entity's assets) and located in a non-participating jurisdiction 投資實體。但不包括由另一財務機構管理(例如：擁有酌情權管理投資實體的資產)並位於非參與稅務管轄區的投資實體。
Active NFE 主動非財務實體	<input type="checkbox"/> NFE the stock of which is regularly traded on 該非財務實體的股票經常在_____which is an established securities market (一個具規模證券市場) 進行買賣 <input type="checkbox"/> Related entity of _____的有關連實體，the stock of which is regularly traded on 該有關連實體的股票經常在_____which is an established securities market (一個具規模證券市場) 進行買賣 <input type="checkbox"/> NFE is a governmental entity, an international organization, a central bank, or an entity wholly owned by one or more of the foregoing entities 政府實體、國際組織、中央銀行或由前述的實體全權擁有的其他實體 <input type="checkbox"/> Active NFE other than the above 除上述以外的主動非財務實體 (Please specify 請說明 _____)
Passive NFE 被動非財務實體	<input type="checkbox"/> Investment entity that is managed by another financial institution and located in a non-participating jurisdiction 位於非參與稅務管轄區並由另一財務機構管理的投資實體 <input type="checkbox"/> NFE that is not an active NFE 不屬主動非財務實體的非財務實體

Part 3 Controlling Persons (Complete this part if the entity account holder is a passive NFE)

第 3 部 控權人 (如實體帳戶持有人是被动非財務實體，填寫此部)

Indicate the name of all controlling person(s) of the account holder in the table below. If no natural person exercises control over an entity which is a legal person, the controlling person will be the individual holding the position of senior managing official. 就帳戶持有人，填寫所有控權人的姓名在列表內。就法人實體，如行使控制權的並非自然人，控權人會是該法人實體的高級管理人員。

Complete Self-Certification Form – Controlling Person for each controlling person. 每名控權人須分別填寫一份 IR1457 表格(自我證明表格 – 控權人)。

(1)	(5)
(2)	(6)
(3)	(7)
(4)	(8)

Part 4 Jurisdiction of Residence and Taxpayer Identification Number or its Functional Equivalent ("TIN") *

第 4 部 居留司法管轄區及稅務編號或具有等同功能的識別編號 (以下簡稱「稅務編號」) *

Complete the following table indicating (a) the jurisdiction of residence (including Hong Kong) where the account holder is a resident for tax purposes and (b) the account holder's TIN for each jurisdiction indicated. Indicate all (not restricted to five) jurisdictions of residence. 提供以下資料，列明 (a) 帳戶持有人的居留司法管轄區，亦即帳戶持有人的稅務管轄區 (香港包括在內) 及 (b) 該居留司法管轄區發給帳戶持有人的稅務編號。列出所有 (不限於 5 個) 居留司法管轄區。

If the account holder is a tax resident of Hong Kong, the TIN is the Hong Kong Business Registration Number 如帳戶持有人是香港稅務居民，稅務編號是其香港商業登記號碼。

If the account holder is not a tax resident in any jurisdiction (e.g. fiscally transparent), indicate the jurisdiction in which its place of effective management is situated. 如果帳戶持有人並非任何稅務管轄區的稅務居民 (例如：它是財政透明實體)，填寫實際管理機構所在的稅務管轄區。

If a TIN is unavailable, provide the appropriate reason A, B or C 如沒有提供稅務編號，必須填寫合適的理由：

Reason 理由 A The jurisdiction where the account holder is a resident for tax purposes does not issue TINs to its residents. 帳戶持有人的居留司法管轄區並沒有向其居民發出稅務編號。

Reason 理由 B The account holder is unable to obtain a TIN. Explain why the account holder is unable to obtain a TIN if you have selected this reason. 帳戶持有人不能取得稅務編號。如選取這一理由，解釋帳戶持有人不能取得稅務編號的原因。

Reason 理由 C TIN is not required. Select this reason only if the authorities of the jurisdiction of residence do not require the TIN to be disclosed. 帳戶持有人毋須提供稅務編號。居留司法管轄區的主管機關不需要帳戶持有人披露稅務編號。

Jurisdiction of Residence 居留司法管轄區	TIN 稅務編號	Enter Reason A, B or C if no TIN is available 如沒有提供稅務編號，填寫理由 A、B 或 C	Explain why the account holder is unable to obtain a TIN if you have selected Reason B 如選取理由 B，解釋帳戶持有人不能取得稅務編號的原因
(1)			
(2)			

(3)			
(4)			
(5)			

Part 5 Declarations and Signature

第 5 部 聲明及簽署

I acknowledge and agree that (a) the information contained in this form is collected and may be kept by the financial institution for the purpose of automatic exchange of financial account information, and (b) such information and information regarding the account holder and any reportable account(s) may be reported by the financial institution to the Inland Revenue Department of the Government of the Hong Kong Special Administrative Region and exchanged with the tax authorities of another jurisdiction or jurisdictions in which the account holder may be resident for tax purposes, pursuant to the legal provisions for exchange of financial account information provided under the Inland Revenue Ordinance (Cap.112). I certify that I am authorized to sign for the account holder of all the account(s) to which this form relates. I undertake to advise CMB International Securities Limited of any change in circumstances which affects the tax residency status of the individual identified in Part 1 of this form or causes the information contained herein to become incorrect, and to provide CMB International Securities Limited with a suitably updated self-certification form within 30 days of such change in circumstances.

本人知悉及同意，財務機構可根據《稅務條例》(第 112 章)有關交換財務帳戶資料的法律條文，(a) 收集本表格所載資料並可備存作自動交換財務帳戶資料用途及 (b) 把該等資料和關於帳戶持有人及任何須申報帳戶的資料向香港特別行政區政府稅務局申報，從而把資料轉交到帳戶持有人的居留司法管轄區的稅務當局。

本人證明，就與本表格所有相關的帳戶，本人獲帳戶持有人授權簽署本表格。

本人承諾，如情況有所改變，以致影響本表格第 1 部所述的個人的稅務居民身分，或引致本表格所載的資料不正確，本人會通知招銀國際證券有限公司，並會在情況發生改變後 30 日內，向招銀國際證券有限公司提交一份已適當更新的自我證明表格。

I declare that the information given and statements made in this form are, to the best of my knowledge and belief, true, correct and complete. 本人聲明就本人所佑所信，本表格內所填報的所有資料和聲明均屬真實、正確和完備。

Signature 簽署 _____

Name 姓名 _____

Capacity 身份 _____

Date 日期 (dd 日/mm 月/yyyy 年) _____

(e.g. director or officer of a company, partner of a partnership, trustee of a trust etc.) (例如：公司的董事或高級人員、合夥的合夥人、信託的受託人等)

WARNING: It is an offence under section 80(2E) of the Inland Revenue Ordinance if any person, in making a self-certification, makes a statement that is misleading, false or incorrect in a material particular AND knows, or is reckless as to whether, the statement is misleading, false or incorrect in a material particular. A person who commits the offence is liable on conviction to a fine at level 3 (i.e. \$10,000). 警告：根據《稅務條例》第 80(2E)條，如任何人在作出自我證明時，在明知一項陳述在要項上屬具誤導性、虛假或不正確，或罔顧一項陳述是否在要項上屬具誤導性、虛假或不正確下，作出該項陳述，即屬犯罪。一經定罪，可處第 3 級（即\$10,000）罰款。

Appendix 附件 4

To 致： CMB International Securities Limited 招銀國際證券有限公司
45/F., Champion Tower, 3 Garden Road, Central, Hong Kong 香港中環花園道 3 號冠君大廈 45 樓
Ref. No 參考編號：

Self-Certification Form – Controlling Person

自我證明表格 – 控權人

Important Notes 重要提示：

- This is a self-certification form provided by a controlling person to a reporting financial institution for the purpose of automatic exchange of financial account information. The data collected may be transmitted by the reporting financial institution to the Inland Revenue Department for transfer to the tax authority of another jurisdiction. 這是由控權人向申報財務機構提供的自我證明表格，以作自動交換財務帳戶資料用途。申報財務機構可把收集所得的資料交給稅務局，稅務局會將資料轉交到另一稅務管轄區的稅務當局。
- A controlling person should report all changes in his/her tax residency status to the reporting financial institution. 如控權人的稅務居民身分有所改變，應盡快將所有變更通知申報財務機構。
- All parts of the form must be completed (unless not applicable or otherwise specified). If space provided is insufficient, continue on additional sheet(s). Information in fields/parts marked with an asterisk (*) are required to be reported by the reporting financial institution to the Inland Revenue Department. 除不適用或特別註明外，必須填寫這份表格所有部分。如這份表格上的空位不夠應用，可另紙填寫。在欄/部標有星號 (*) 的項目為申報財務機構須向稅務局申報的資料。

第 1 部 控權人的身分識別資料

(1) Name of Controlling Person 控權人的姓名
Title (e.g. Mr, Mrs, Ms, Miss) 稱謂 (例如：先生、太太、女士、小姐) _____
Last Name or Surname 姓氏 * _____
First or Given Name 名字 * _____
Middle Name(s) 中間名 _____

(2) Hong Kong Identity Card or Passport Number 香港身份證或護照號碼 _____

(3) Other ID Type and Number 其他身份證明文件類別及號碼 _____

(4) Current Residence Address 現時住址
Line 1 (e.g. Suite, Floor, Building, Street, District) 第 1 行 (例如：室、樓層、大廈、街道、地區) _____
Line 2 (City) 第 2 行 (城市) * _____
Line 3 (e.g. Province, State) 第 3 行 (例如：省、州) _____
Country 國家 * _____
Post Code/ZIP Code 郵政編碼/郵遞區號碼 * _____

(5) Mailing Address 通訊位址 (Complete if different to the current residence address 如通訊位址與現時住址不同，填寫此欄)
Line 1 (e.g. Suite, Floor, Building, Street, District) 第 1 行 (例如：室、樓層、大廈、街道、地區) _____
Line 2 (City) 第 2 行 (城市) * _____
Line 3 (e.g. Province, State) 第 3 行 (例如：省、州) _____
Country 國家 * _____
Post Code/ZIP Code 郵政編碼/郵遞區號碼 * _____

(6) Date of Birth 出生日期 * (dd 日/mm 月/yyyy 年) _____

(7) Place of Birth 出生地點 (Not compulsory 可不填寫)
Town/City 鎮/城市 _____
Province/State 省/州 _____
Country 國家 _____

Part 2 The Entity Account Holder(s) of which you are a controlling person (Enter the name of the entity account holder of which you are a controlling person.)

第 2 部 你作為控權人的實體帳戶持有人 (填寫你作為控權人的實體帳戶持有人的名稱。)

Entity 實體	Name of the Entity Account Holder 實體帳戶持有人的名稱
(1)	
(2)	
(3)	

Part 3 Jurisdiction of Residence and Taxpayer Identification Number or its Functional Equivalent (“TIN”) *

第 3 部 居留司法管轄區及稅務編號或具有等同功能的識別編號（以下簡稱「稅務編號」）*

Complete the following table indicating (a) the jurisdiction of residence (including Hong Kong) where the controlling person is a resident for tax purposes and (b) the controlling person's TIN for each jurisdiction indicated. Indicate all (not restricted to five) the jurisdictions of residence. 提供以下資料，列明（a）控權人的居留司法管轄區，亦即控權人的稅務管轄區（香港包括在內）及（b）該居留司法管轄區發給控權人的稅務編號。列出所有（不限於 5 個）居留司法管轄區。

If the controlling person is a tax resident of Hong Kong, the TIN is the Hong Kong Identity Card Number. 如控權人是香港稅務居民，稅務編號是其香港身份證號碼。

If a TIN is unavailable, provide the appropriate reason A, B or C 如沒有提供稅務編號，必須填寫合適的理由：

- Reason 理由 A The jurisdiction where the account holder is a resident for tax purposes does not issue TINs to its residents. 帳戶持有人的居留司法管轄區並沒有向其居民發出稅務編號。
- Reason 理由 B The account holder is unable to obtain a TIN. Explain why the account holder is unable to obtain a TIN if you have selected this reason. 帳戶持有人不能取得稅務編號。如選取這一理由，解釋帳戶持有人不能取得稅務編號的原因。
- Reason 理由 C TIN is not required. Select this reason only if the authorities of the jurisdiction of residence do not require the TIN to be disclosed. 帳戶持有人毋須提供稅務編號。居留司法管轄區的主管機關不需要帳戶持有人披露稅務編號。

Jurisdiction of Residence 居留司法管轄區	TIN 稅務編號	Enter Reason A, B or C if no TIN is available 如沒有提供稅務編號，填寫理由 A、B 或 C	Explain why the account holder is unable to obtain a TIN if you have selected Reason B 如選取理由 B，解釋帳戶持有人不能取得稅務編號的原因
(1)			
(2)			
(3)			
(4)			
(5)			

Part 4 Type of Controlling Person (Tick the appropriate box to indicate the type of controlling person for each entity stated in Part 2.)

第 4 部 控權人類別 (就第 2 部所載的每個實體，在適當方格內加上剔號，指出控權人就每個實體所屬的控權人類別。)

Type of Entity 實體類別	Type of Controlling Person 控權人類別	Entity 實體 (1)	Entity 實體 (2)	Entity 實體 (3)
Legal Person 法人	Individual who has a controlling ownership interest (i.e. not less than 25% of issued share capital) 擁有控制股權的個人（即擁有不少於百分之二十五的已發行股本）			
	Individual who exercises control/is entitled to exercise control through other means (i.e. not less than 25% of voting rights) 以其他途徑行使控制權或有權行使控制權的個人（即擁有不少於百分之二十五的表決權） 股以其他途徑行使控制權或有權行使控制權的個人			
	Individual who holds the position of senior managing official/ exercises ultimate control over the management of the entity 擔任該實體的高級管理人員/對該實體的管理行使最終控制權的個人			
Trust 信託	Settlor 財產授予人			
	Trustee 受託人			
	Protector 保護人			
	Beneficiary or member of the class of beneficiaries 受益人或某類別受益人的成員			
Legal Arrangement other than Trust 除信託以外的法律安排	Other (e.g. individual who exercises control over another entity being the settlor/trustee/protector/beneficiary) 其他（例如：如財產授人/受託人/保護人/受益人/受益人為另一實體，對該實體行使控制權的個人）			
	Individual in a position equivalent/similar to settlor 處於相等/相類於財產授予人位置的個人			
	Individual in a position equivalent/similar to trustee 處於相等/相類於受託人位置的個人			
	Individual in a position equivalent/similar to protector 處於相等/相類於保護人位置的個人			
	Individual in a position equivalent/similar to beneficiary or member of the class of beneficiaries 處於相等/相類於受益人或某類別受益人的成員位置的個人			
	Other (e.g. individual who exercises control over another entity being equivalent/similar to settlor/trustee/protector/beneficiary) 其他（例如：如處於相等/相類於財產授人/受託人/保護人/受益人/受益人為另一實體，對該實體行使控制權的個人）			

Part 5 Declarations and Signature

第 5 部 聲明及簽署

I acknowledge and agree that (a) the information contained in this form is collected and may be kept by the financial institution for the purpose of automatic exchange of financial account information, and (b) such information and information regarding the account holder and any reportable account(s) may be reported by the financial institution to the Inland Revenue Department of the Government of the Hong Kong Special Administrative Region and exchanged with the tax authorities of another jurisdiction or jurisdictions in which the account holder may be resident for tax purposes, pursuant to the legal provisions for exchange of financial account information provided under the Inland Revenue Ordinance (Cap.112). I certify that I am the account holder / I am authorized to sign for the account holder # of all the account(s) to which this form relates. I undertake to advise CMB International Securities Limited of any change in circumstances which affects the tax residency status of the individual identified in Part 1 of this form or causes the information contained herein to become incorrect, and to provide CMB International Securities Limited with a suitably updated self-certification form within 30 days of such change in circumstances.

本人知悉及同意，財務機構可根據《稅務條例》(第 112 章)有關交換財務帳戶資料的法律條文，(a) 收集本表格所載資料並可備存作自動交換財務帳戶資料用途及 (b) 把該等資料和關於帳戶持有人及任何須申報帳戶的資料向香港特別行政區政府稅務局申報，從而把資料轉交到帳戶持有人的居留司法管轄區的稅務當局。

本人證明，就與本表格所有相關的帳戶，本人是帳戶持有人 / 本人獲帳戶持有人授權簽署本表格 #。

本人承諾，如情況有所改變，以致影響本表格第 1 部所述的個人的稅務居民身分，或引致本表格所載的資料不正確，本人會通知招銀國際證券有限公司，並會在情況發生改變後 30 日內，向招銀國際證券有限公司提交一份已適當更新的自我證明表格。

I declare that the information given and statements made in this form are, to the best of my knowledge and belief, true, correct and complete. 本人聲明就本人所佑所信，本表格內所填報的所有資料和聲明均屬真實、正確和完備。

Signature 簽署 _____

Name 姓名 _____

Capacity 身份 _____

Date 日期 (dd 日/mm 月/yyyy 年) _____

(Indicate the capacity if you are not the individual identified in Part 1. If signing under a power of attorney, attach a certified copy of the power of attorney.

如你不是第 1 部所述的個人，說明你的身分。如果你是以授權人身份簽署這份表格，須夾附該授權書的核証副本。)

Delete as appropriate 請刪去不適用者

WARNING: It is an offence under section 80(2E) of the Inland Revenue Ordinance if any person, in making a self-certification, makes a statement that is misleading, false or incorrect in a material particular AND knows, or is reckless as to whether, the statement is misleading, false or incorrect in a material particular. A person who commits the offence is liable on conviction to a fine at level 3 (i.e. \$10,000). 警告: 根據《稅務條例》第 80(2E)條，如任何人在作出自我證明時，在明知一項陳述在要項上屬具誤導性、虛假或不正確，或罔顧一項陳述是否在要項上屬具誤導性、虛假或不正確下，作出該項陳述，即屬犯罪。一經定罪，可處第 3 級 (即\$10,000) 罰款。

Appendix 5- APPLICATION OF US STOCK ELECTRONIC ONLINE TRADING SERVICES

Terms of Electronic Online Trading Services (“Online Trading Services”):

1. To protect your interest, please do not leave your computer unattended while using the service.
2. Please do not expose your account login ID and password to third parties and also changes your password frequently.
3. If login ID and password is discovered to be any lost, stolen or unauthorized use, please notify CMBIS immediately.
4. After having dealt with transactions through Online Trading Services, please log-out before you access to other website(s).
5. Under normal circumstances, when an order has been given through the Online Trading Services, the Company will provide the order status in the completion column to confirm the receipt of such order. If there is breakdown in your computer or disconnection of the Online Trading Services linkage in the course of the processing of the order and you are uncertain as to whether the order has been duly completed, you may visit our office or call your responsible Account Executive to enquire the status of the order.
6. There is a monthly fee of USD 15 for Online Trading Services (Details please refer to Section [US Stock-US Fee] on our official website).
7. If you wish to terminate the US Stock Online Stock Trading service, please give a month prior notice to CMBIS.
8. I read and understand the relevant terms of this US Stock Electronic Online Trading Service Application/Termination Form carefully and agree and accept those terms and conditions forming part of the terms and conditions of the CMBIS’s Cash Client Agreement or Margin Client Agreement as the case may be.

Disclaimers:

Users of this Web site and its contents should bear his/her own risk. Under the regulation, CMBIS does not have any responsibility for the errors or omissions of site content. System response time and access to the account may be impacted by market conditions, system performance or other factors. Where equipment and technology is not available or cannot be used or connected resulting directly, indirectly or consequences or losses, CMBIS shall not accept any responsibility. CMBIS and its employee shall have no responsibilities or liabilities for the completeness, accuracy and validity of the contents of any documents or instructions relating to securities issued by third party(s) to the Company. Any indication of investment shall not constitute any recommendation for the purchase and/or sale of securities. Clients shall conduct their own independent assessment and research on the contents of those documents or instruments. The securities prices for securities services are provided by other information provider(s) as selected by the Company. Whilst CMBIS and the other information provider(s) do not guarantee the accuracy and reliability of such information and shall not be responsible for any losses suffered by the clients as a result of inaccuracy and incompleteness of the information.

附表 5 美國股票網上電子交易服務申請

網上電子交易服務條款

1. 為保障閣下的利益，請勿在使用服務期間離開閣下的電腦。
2. 請勿公開閣下的客戶登入名稱及密碼，並請經常更改閣下的密碼。
3. 若發現登入密碼及交易密碼有任何遺失、被竊或未經授權使用，應立即通知本公司。
4. 若完成所有需處理的交易後，請緊記先行註銷“美國股票網上電子交易服務”，才流覽其他網頁。
5. 在正常情況下，每項經網上發出的交易指示，在指示完成後，有關交易指示會在完成欄內顯示，以確定交易已經被接納。若在處理指令期間，閣下的電腦出現故障，或互聯網路線中斷，以致未能確定交易是否已經完成，閣下可聯絡本公司職員查詢有關交易。
6. 開通網上交易，需繳付月費【 15 美元】（詳情請見官網〔美股業務－美股收費〕）。
7. 如閣下欲取消美國股票網上證券交易服務，請預早一個月通知期。
8. 閣下已閱讀及明白並同意接受招銀證券“美國股票網上交易服務申請表”內之條款乃構成招銀證券現金戶協議書/保證金客戶協議書”的一部分。

聲明

凡使用本網站及其內容之使用者，必須自行承擔有關風險。在相關法律容許的範圍內，招銀證券無須因網站內容之錯誤或遺漏負上任何責任。系統反應和進入帳戶的時間會因為市場狀況系統表現及其它因素而影響。凡因設備或技術而造成的無法使用或不能連接及由此導致的直接、間接或不可抗力造成後果或損失，招銀證券一概不負任何責任。本公司及其員工對提供或轉發其他機構所提供任何證券或推介資料，有關內容完整、準確及有效性不作任何形式的保證，任何投資取向亦不構成任何買賣建議，閣下應進行獨立的評估及適當的研究，以對內容加以參考取捨。儘管本公司及/或其他由本公司選擇的資訊供應商會盡力確保所提供的資料的準確性及可靠性，本公司及/或其他由本公司選擇的資訊供應商並不保證資料的準確性及可靠性，亦不會承擔任何由於資料的不準確或不全而令閣下蒙受損失的責任。

Appendix 6-PERSONAL DATA PROTECTION STATEMENT

1. We understand that We may have been or may in future be requested to supply personal information from time to time to you relating to us, and in the carrying out of transactions contemplated under this Agreement, further information shall or may be collected by you (all such information is referred to as "Data" in this Schedule 1).
2. We understand that a request for the Data on the "Client Information Sheet" or otherwise shall oblige us to complete the same, and any failure so to do may result in you being unable to open or continue the Account, or unable to effect transactions under the Account.
3. We understand that you may provide the Data received from us to the following person:-
 - (a) any China Merchants Bank Group Member;
 - (b) any nominees in whose name securities or other assets may be registered;
 - (c) any contractor, agent or service provider which provides administrative, data processing, financial, computer, telecommunication, payment or securities clearing, financial, professional or other services to any CMBI Group Member or to any other person to whom the Data is passed;
 - (d) any person with whom you enter into or proposes to enter into transaction on our behalf or account, or persons representing the same;
 - (e) any assignee, transferee, participant, sub-participant, delegate, successor or person to whom this Agreement is novated; and
 - (f) Governmental, regulatory or other bodies or institutions, whether as required by law, regulations applicable to any CMBI Group Member, or otherwise.
4. We understand that the purposes for which the Data provided by us from time to time may be used are:-
 - (a) Giving effect to our orders relating to transactions or otherwise, and carrying out our other instructions;
 - (b) Providing services in connection with the Account, whether the services are provided by or through any CMBI Group Member or any other person;
 - (c) Conducting credit enquiries or checks on us and ascertaining our financial situation and investment objectives, and enabling or assisting any other person to do;
 - (d) Collection of amounts due, enforcement of security, charge or other rights and interests in favour of you and any CMBI Group Member;
 - (e) Marketing existing and future services or products of any CMBI Group Member;
 - (f) Forming part of the records of the persons or any CMBI Group Member to whom the Data may be passed;
 - (g) Observing any legal, regulatory or other requirements to which any CMBI Group Member or any other persons may be subject; and
 - (h) Other purposes related or incidental to any one or more of the above.
5. We understand that We may request a copy of such Data. We also understand that We may request the correction of the Data. Any such request may be addressed to the Data Protection Officer of CMB International Securities Limited at the address of 45/F., Champion Tower, 3 Garden Road, Central, Hong Kong. We understand that a fee shall be charged by you for any such request.

附表 6 個人資料保障聲明

1. 本公司明白，本公司過去或日後可能需要不時應要求向貴公司提供個人資料，而在進行本協議預期的交易時，貴公司亦必須或可能進一步收集資料。（本附表 1 中，該等個人資料稱為「資料」）。
2. 本公司明白，如「客戶資料表」或其他檔要求提供資料，本公司則須必填寫資料，否則貴公司可能無法開立或維持帳戶，或無法在帳戶進行交易。
3. 本公司明白，貴公司從本公司收到之資料，可以提供予以下人士：
 - (a) 任何招商銀行集團成員；
 - (b) 任何代名人，而證券或其他資產是以該代名人的名義登記的；
 - (c) 為任何招銀國際集團成員或為其他經辦資料之人士提供行政、數據處理、財政、電腦、電訊、付款或證券結算、財務、專業服務或其他服務的任何承辦商、代理人或服務供應商；
 - (d) 代或為本公司與貴公司進行或提議進行交易之任何人士，或代表該等人士之人士；
 - (e) 本協議之任何受讓人、承讓人、參與者、次參與者、受委人、繼承人或獲更替本協議的人士；及
 - (f) 政府、監管機構或其他團體或機構，不論是因為適用於任何招銀國際集團成員的法律或規例要求或其他原因。
4. 本公司明白，本公司不時提供之資料可作下列用途：
 - (a) 執行本公司關於交易或其他事情的指令，及執行本公司之其他指示；
 - (b) 提供關於帳戶之服務，無論該等服務是否由或透過任何招銀國際集團成員或其他人士提供；
 - (c) 查詢或核實本公司之信用狀況，及確定本公司之財政狀況及投資目標，及協助其他人或使其他人能夠對本公司作出上述查證；
 - (d) 收取到期款項、強制執行抵押、押記或其他惠及貴公司及任何招銀國際集團成員之權利與權益；
 - (e) 推廣任何招銀國際集團成員現時及未來之服務或產品；
 - (f) 構成經辦資料的人士或任何招銀國際集團成員的紀錄之一部分；
 - (g) 遵守規限任何招銀國際集團成員或任何其他人士的法律、監管及其他要求；及
 - (h) 與以上任何一項或多項用途有關或附帶的其他用途。
5. 本公司明白，本公司有權索取該等資料的副本。本公司亦明白，本公司有權要求更正該等資料。如欲提出上述要求，請致函「香港中環花園道 3 號冠君大廈 45 樓招銀國際證券有限公司，資料保護主任收」。本公司明白，貴公司會就上述要求徵收費用。

-END 完-